



Capital Market Presentation

AMOT Investments - Financial Statements September 30, 2017

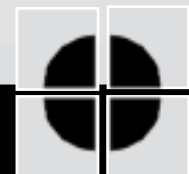
Amot Investments Ltd. is a public real-estate company, one of the leading income-generating property companies in Israel, with total assets of approximately 1 million m². The Company owns income-generating real-estate assets, including office buildings, commercial centers, supermarkets, central bus stations, industrial parks and industrial buildings. Our specialization in income-generating property is especially advantageous for anyone interested in renting properties in Israel. Whether it is office space for rent in office buildings, stores for rent in shopping malls, or industrial space in industrial parks – Amot is the right address.

Amot member of **Alony-Hetz Group**

AMOT Profile

Amot Investments /Information about the Company

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A public company that is traded on the Israeli Stock Exchange and included in the indices:

Tel Aviv 35, Tel-Aviv - Real Estate and Tel Div.



A subsidiary of Alony-Hetz Properties and Investments Ltd., which holds approximately 61% of its equity.

The Company owns:



101

income-producing properties

Total area:



1,200,000

Approximately 786,000 m² of rental space



A variety of uses:

Offices



Commercial



Industrial and Logistics



Talking about Amot





Total real-estate value – USD **2.9** billion, of which USD **2.8** billion is unsecured.



The occupancy rate of the Company's assets is approximately **97.5%.**



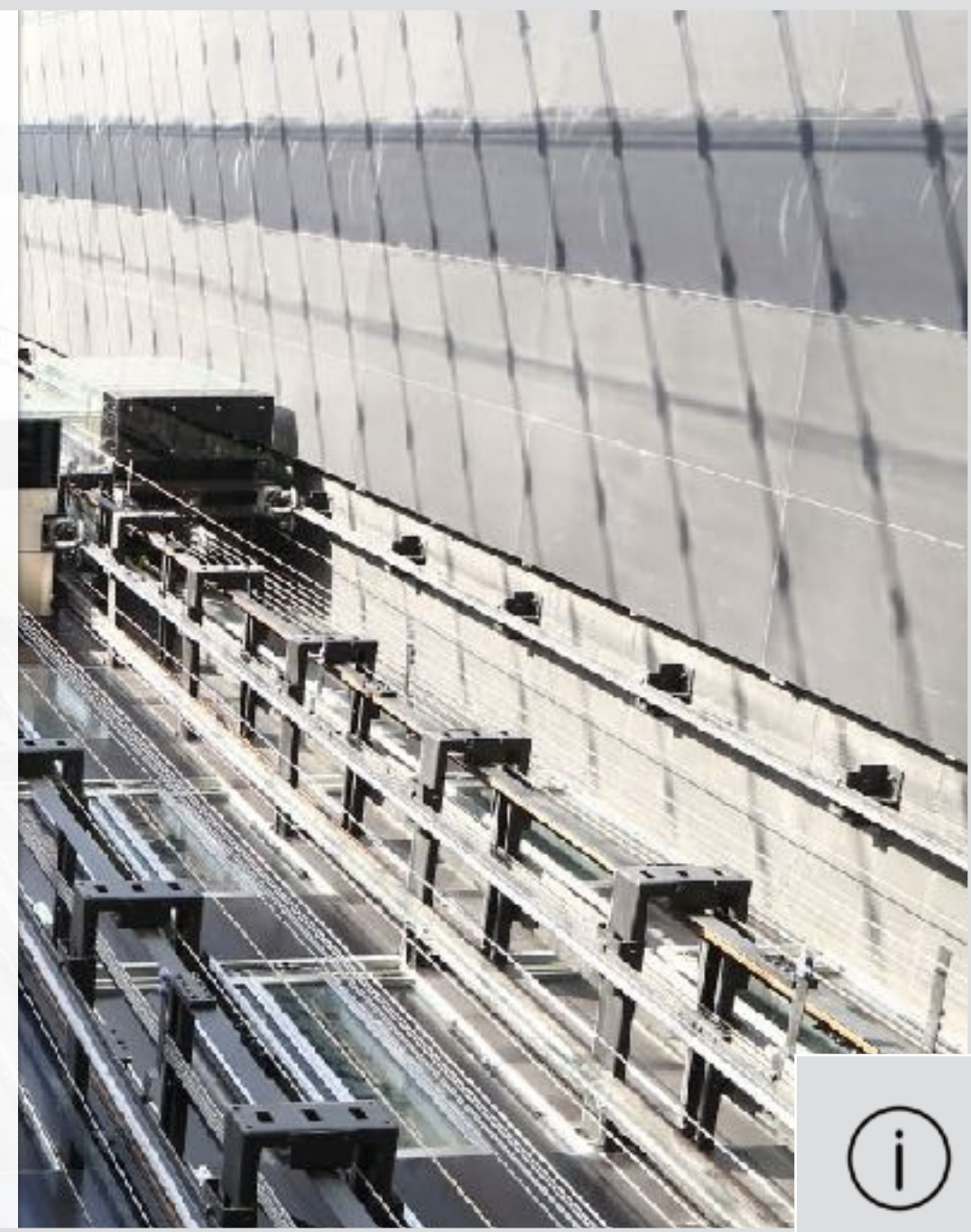
3 projects under construction and advanced planning totaling **90,000** sq.m.



The Company has approximately **1,600** tenants.



Equity of **1.1** billion USD





Net Financial Debt – **1.5** billion USD

Leverage ratio – **50%**

After raising the Company's rating in December 2016 and July 2017 the Company's bonds are rated AA/Stable by S&P Maalot and Aa2/Stable by Midroog.



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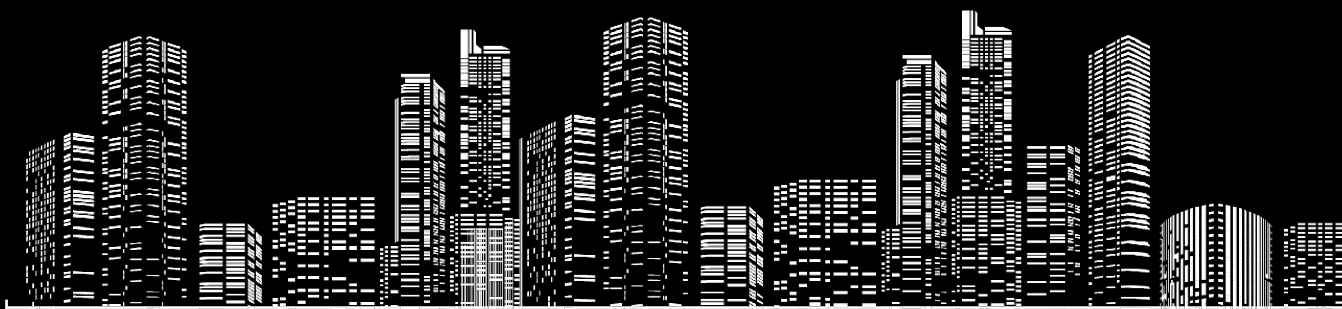
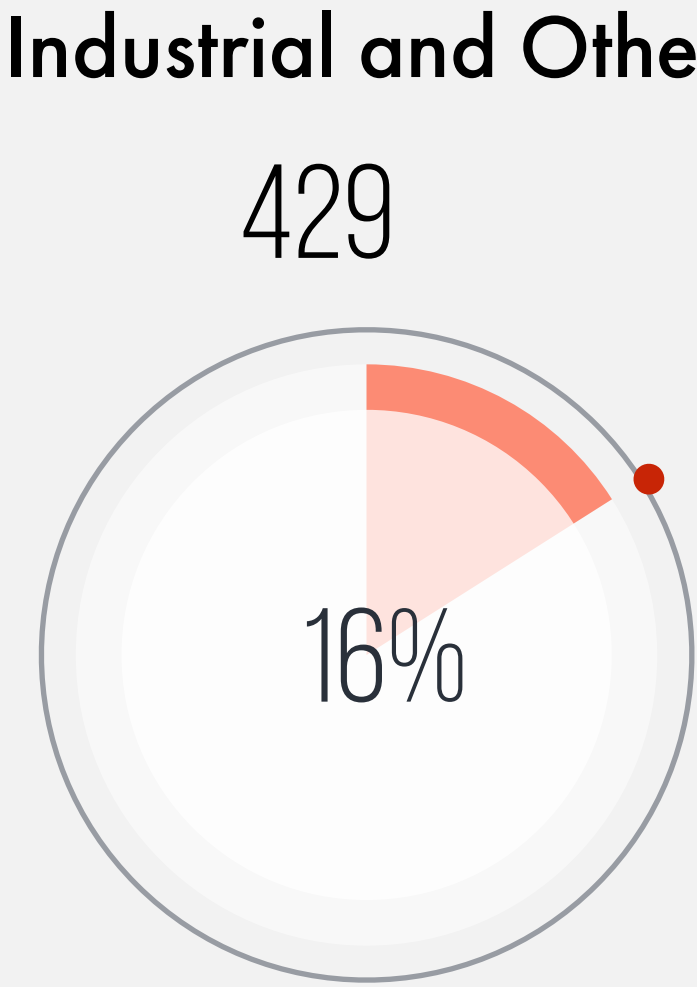
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Investments Properties

Segmentation of Income-producing Property Value



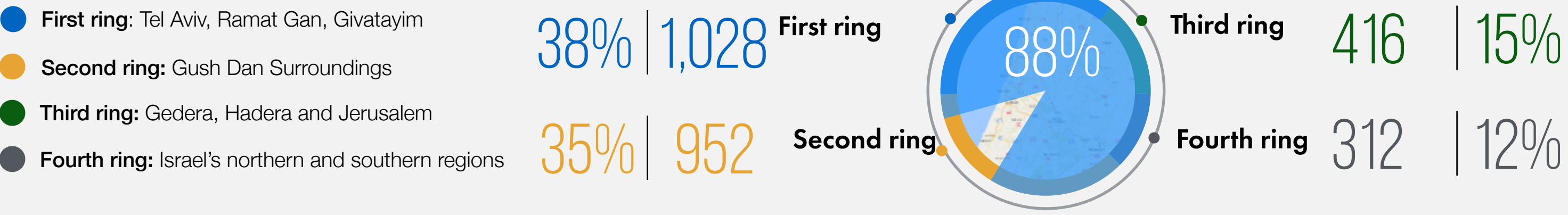
Value in USD million **2,708**

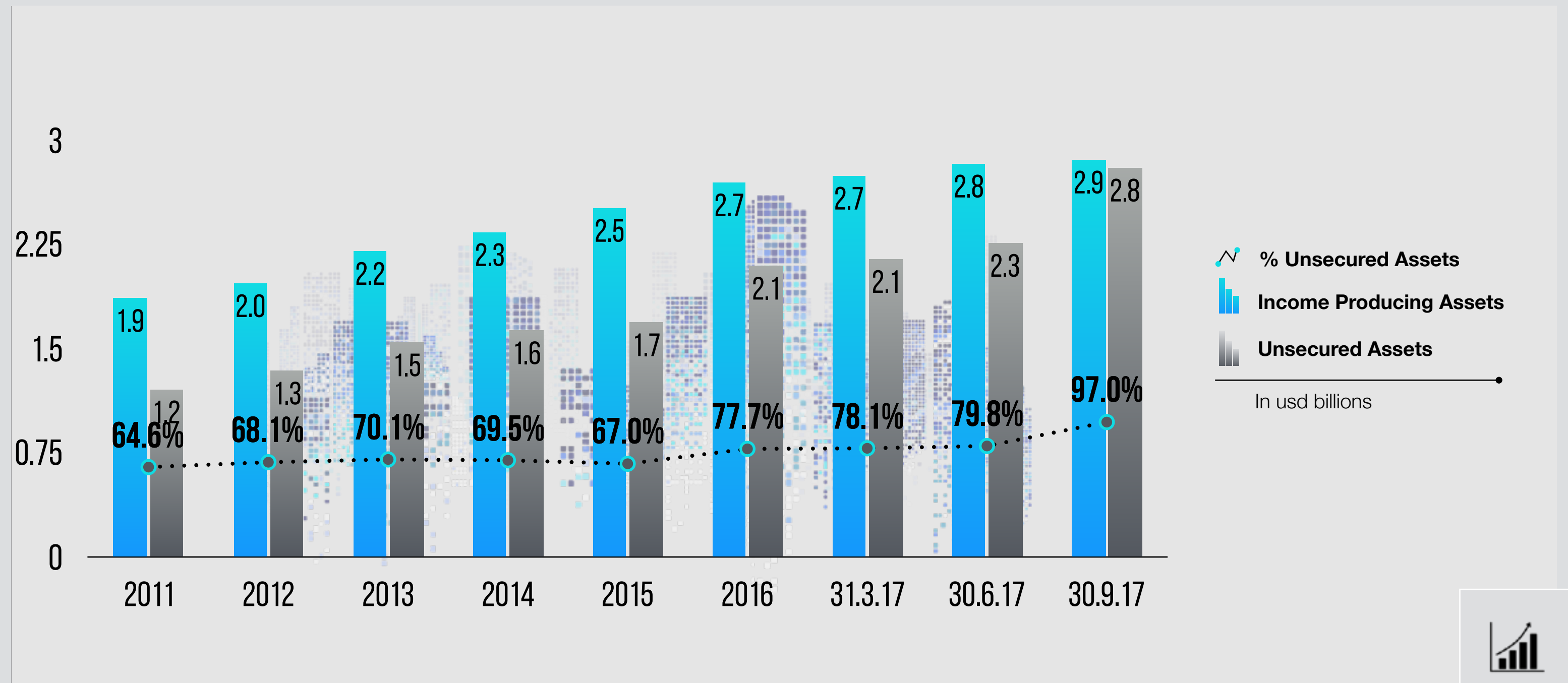


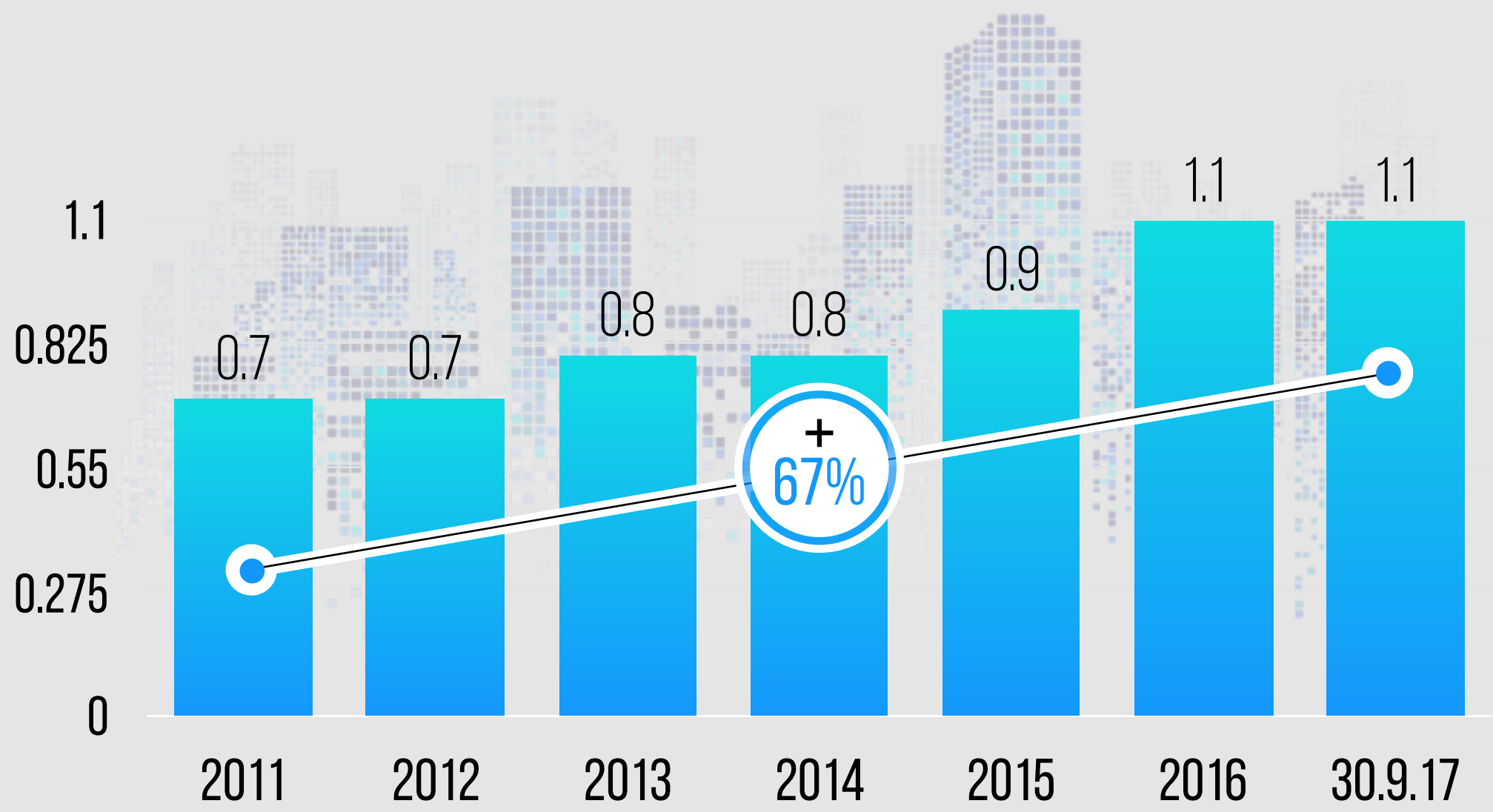
Income-Producing Property Value as of 30.9.17

Value in USD million 2,708

Fair Value by Location







Rate of Increase since 2011
Equity
In usd billions

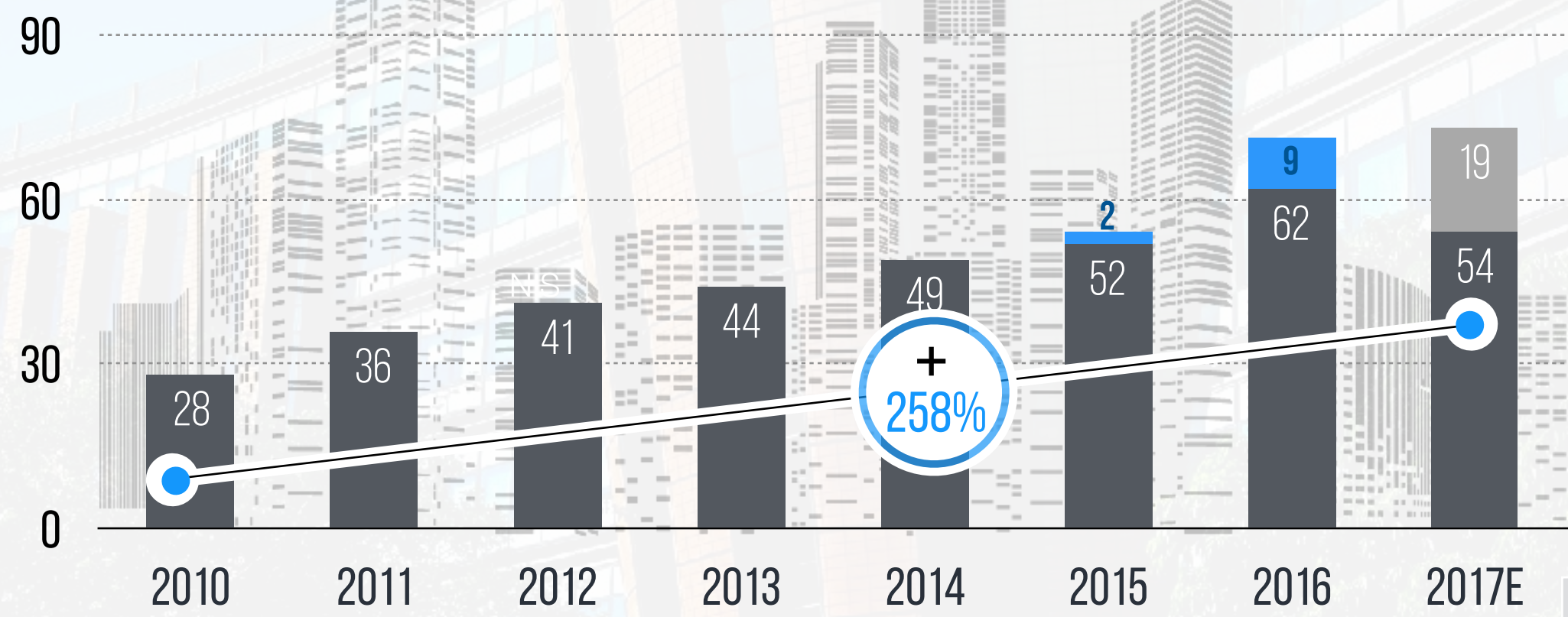




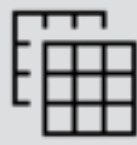
Dividend Distribution over the Years

Accumulated amount distributed since 2006:

0.6 billion USD



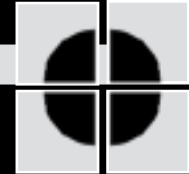
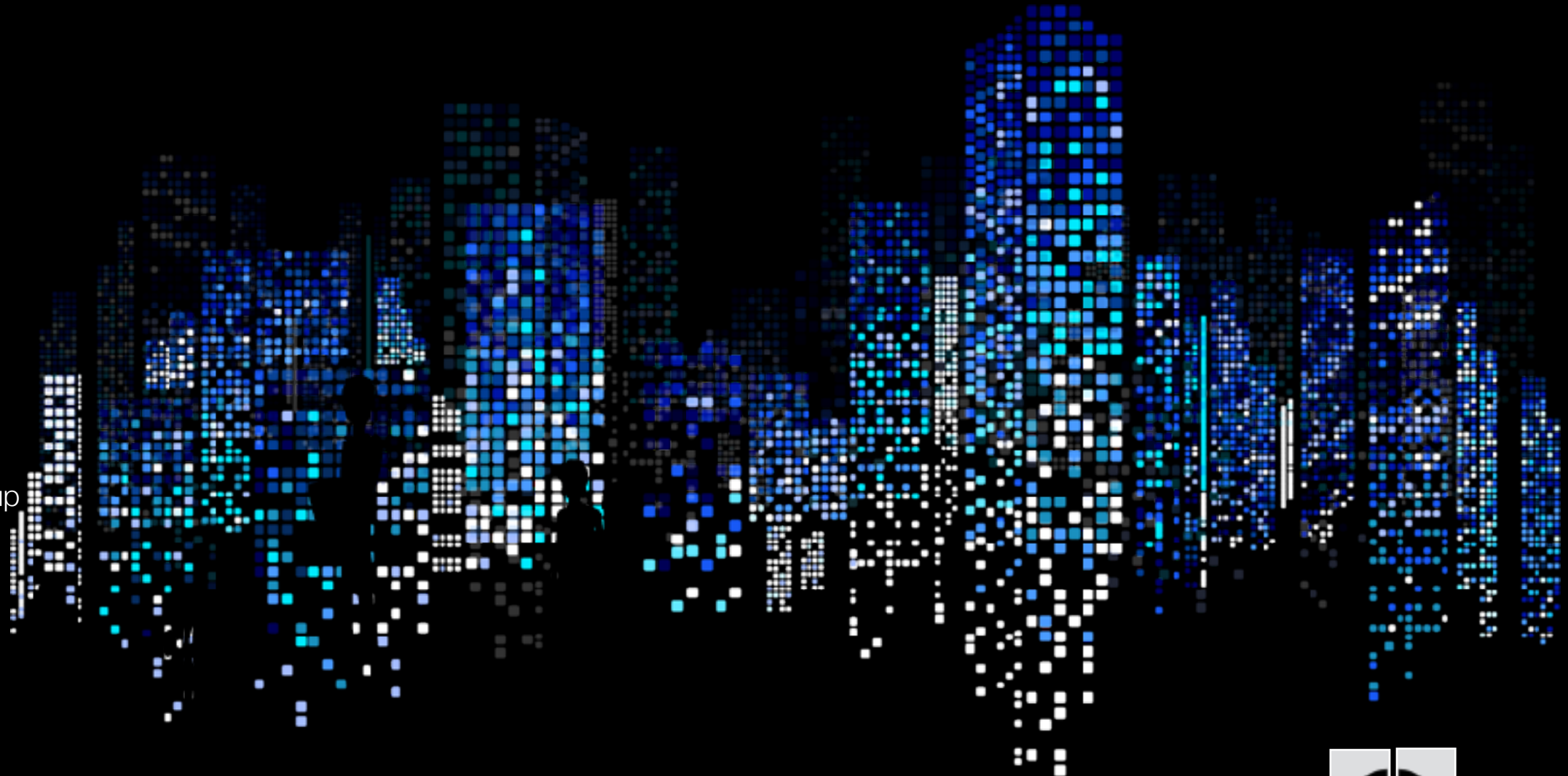
Talking about Amot



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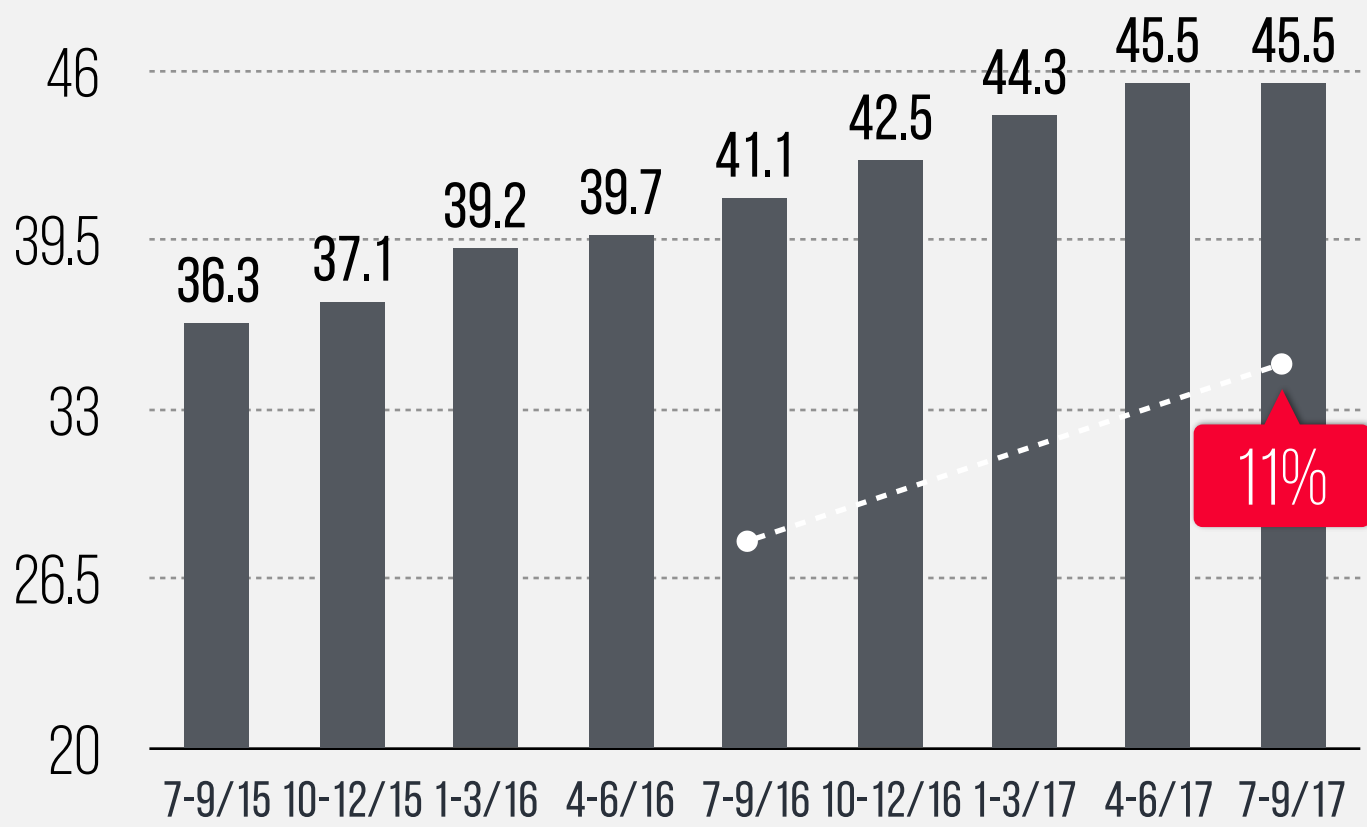
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Growth
AMOT Investments

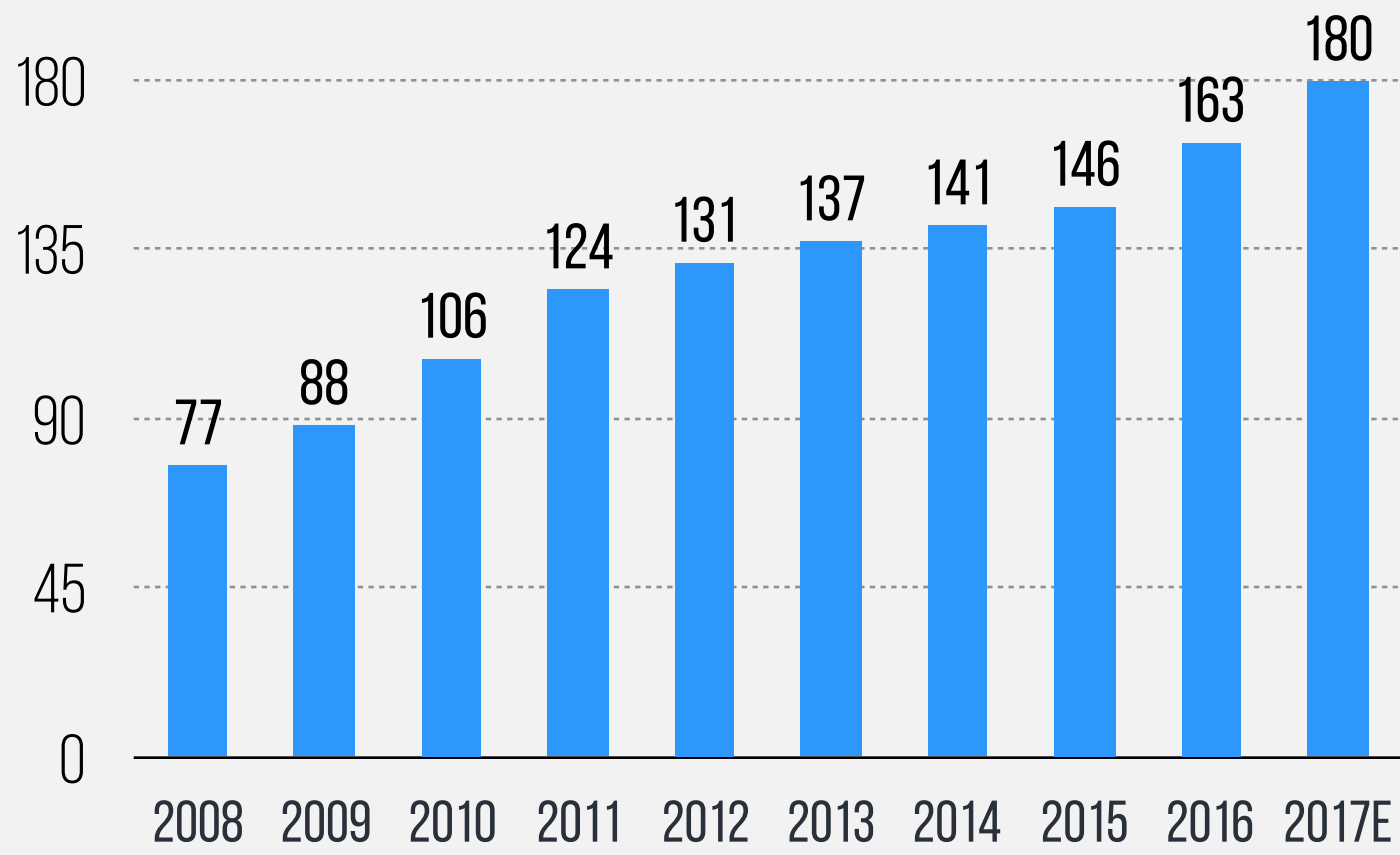




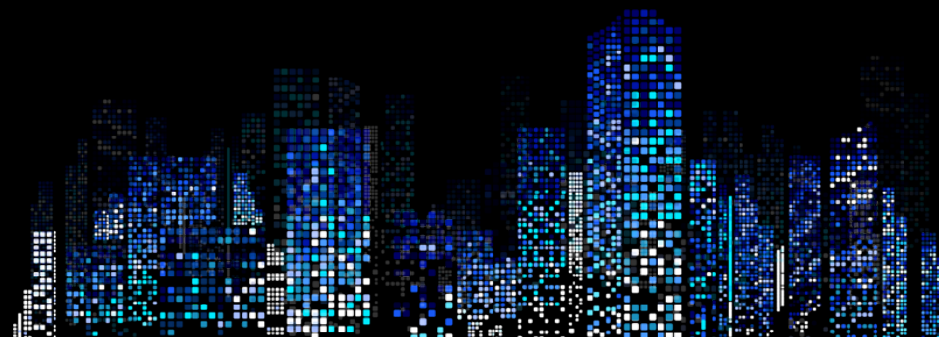
Continuous Growth in NOI – Quarterly-
in USD millions



Continuous Growth in NOI – Annual-
in USD millions

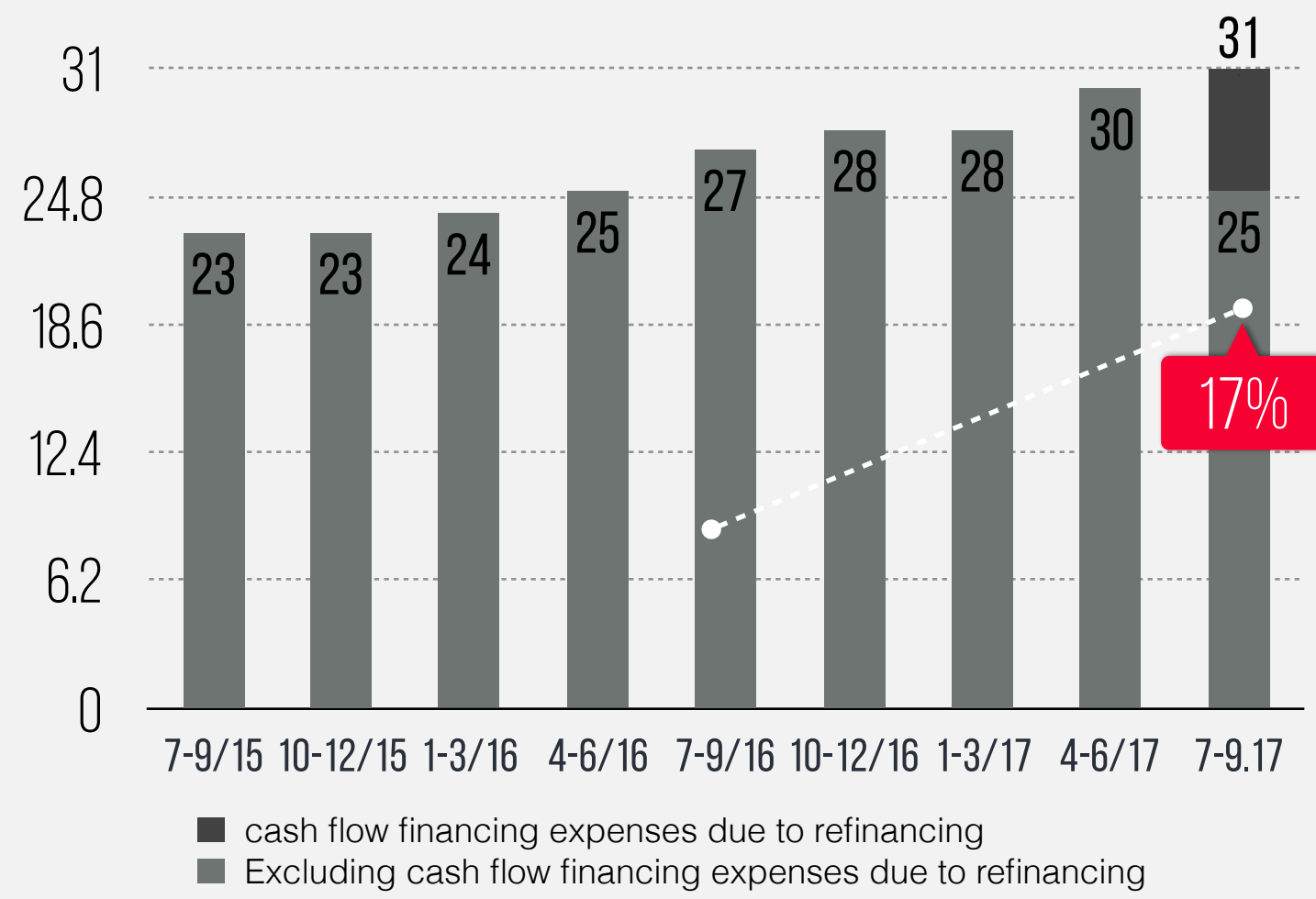


Talking about Amot

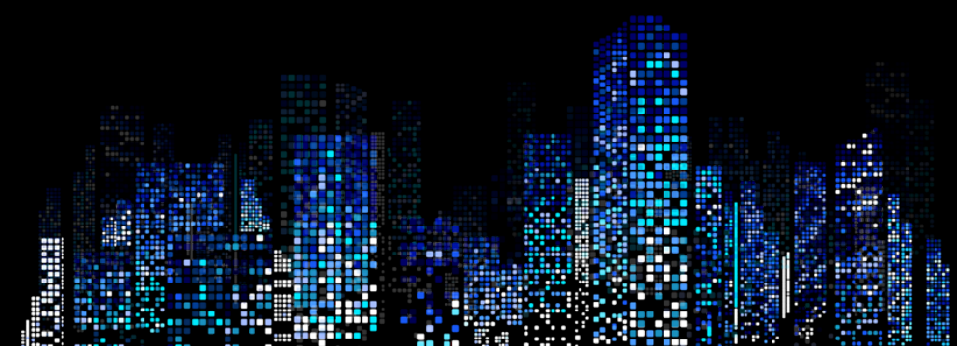
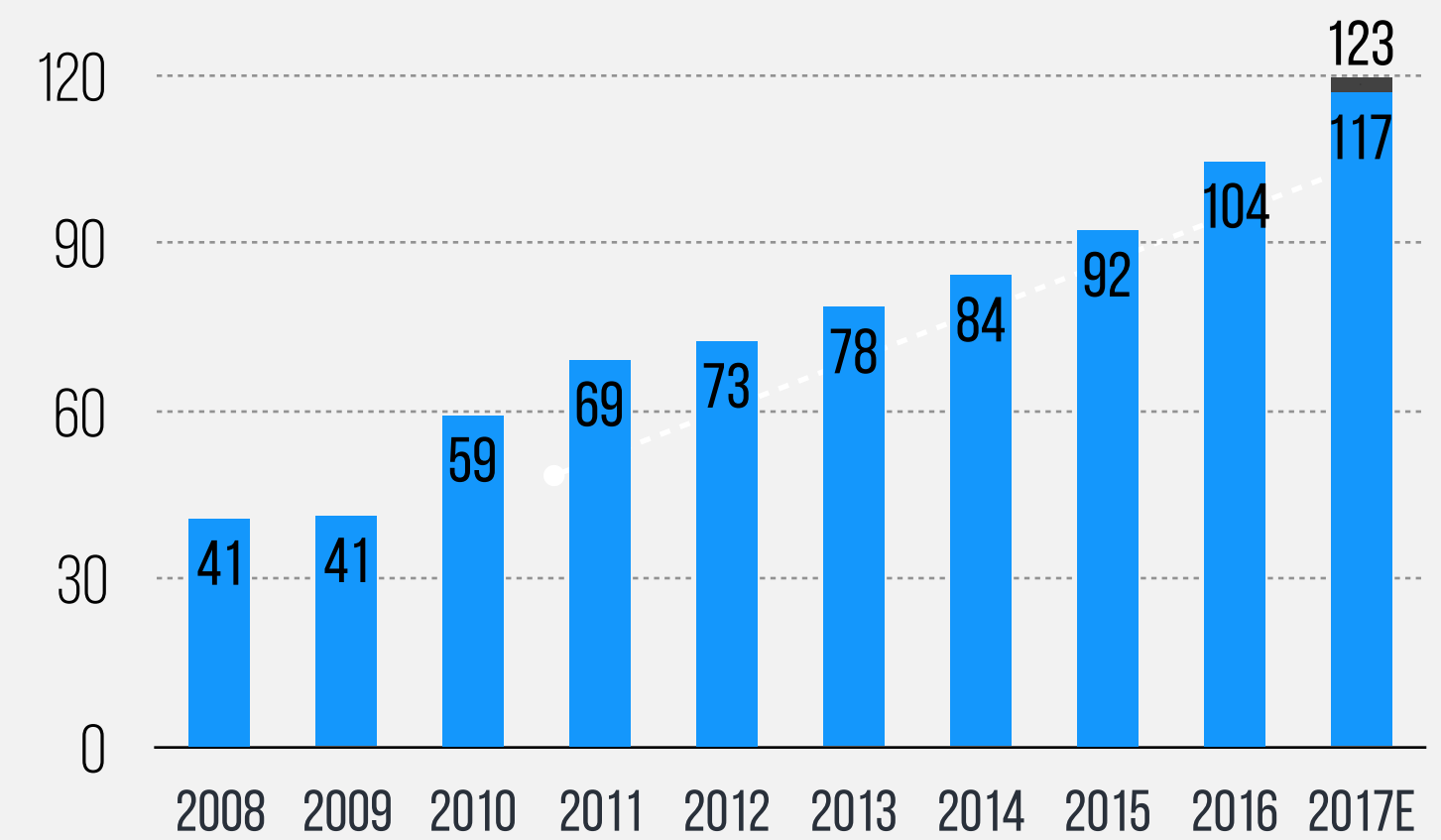




Continuous Growth in FFO with a Decrease in the Leverage Ratio
Quarterly - in USD millions



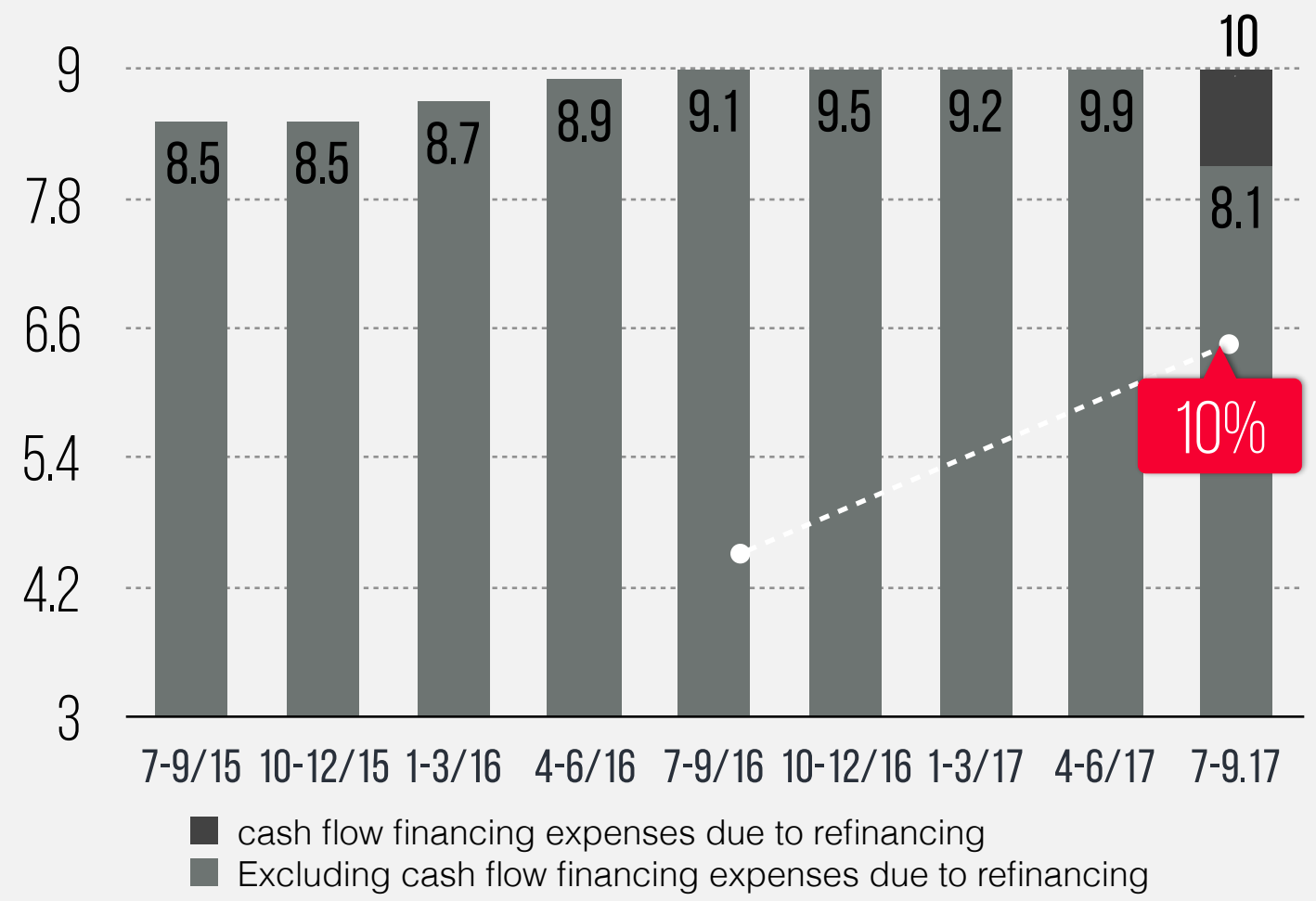
Continuous Growth in FFO with a Decrease in the Leverage Ratio
Annual - in USD millions





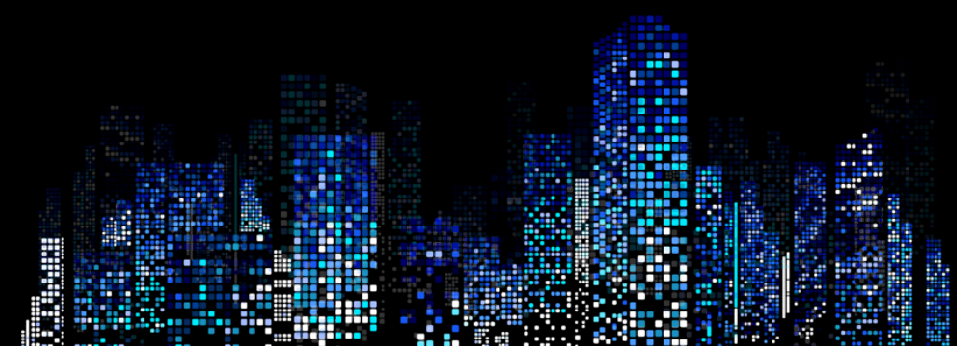
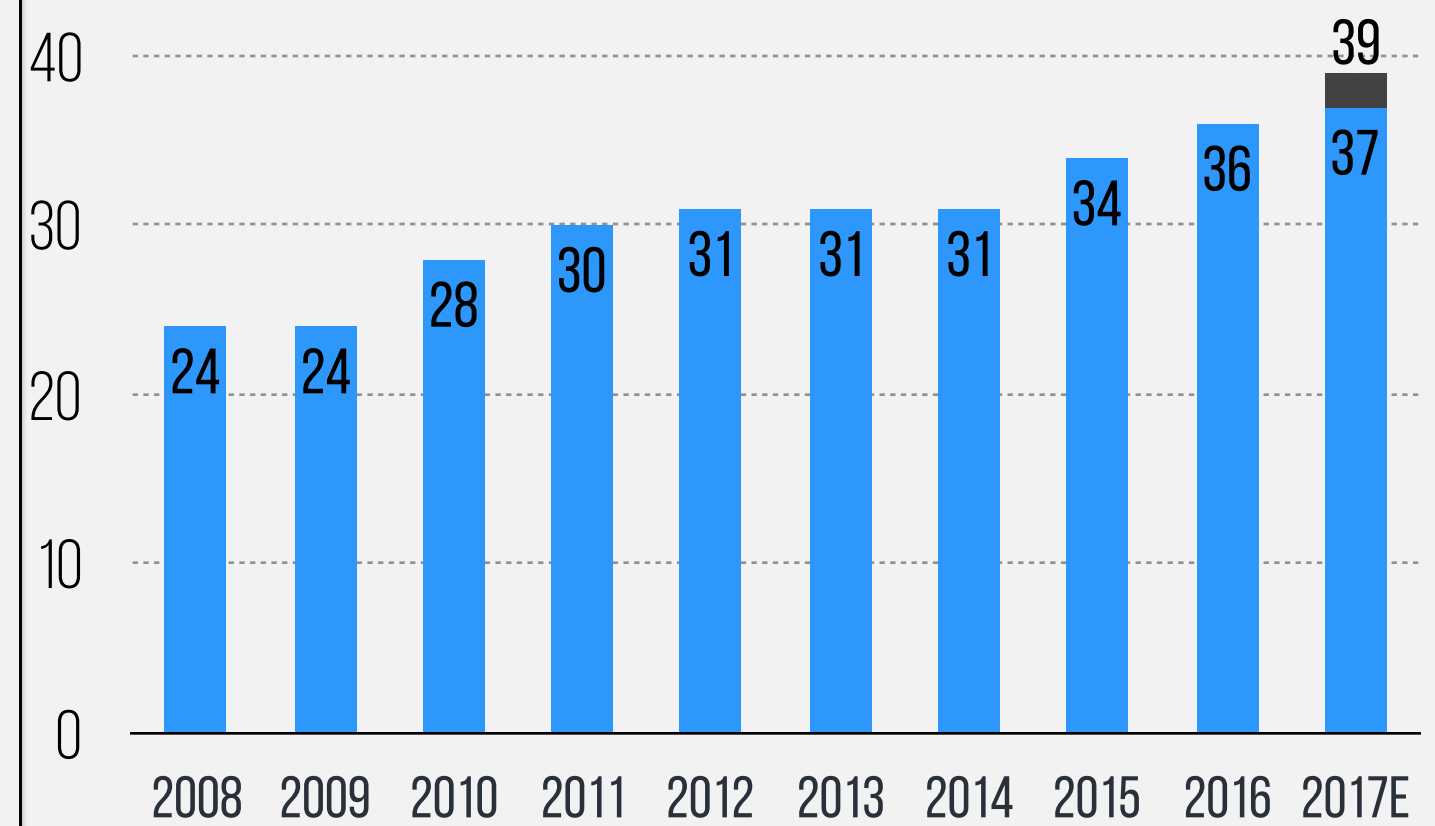
Continuous Growth in FFO per share with a Decrease in the Leverage Ratio

Quarterly - in pennies



Continuous Growth in FFO per share with a Decrease in the Leverage Ratio

Annual - in pennies



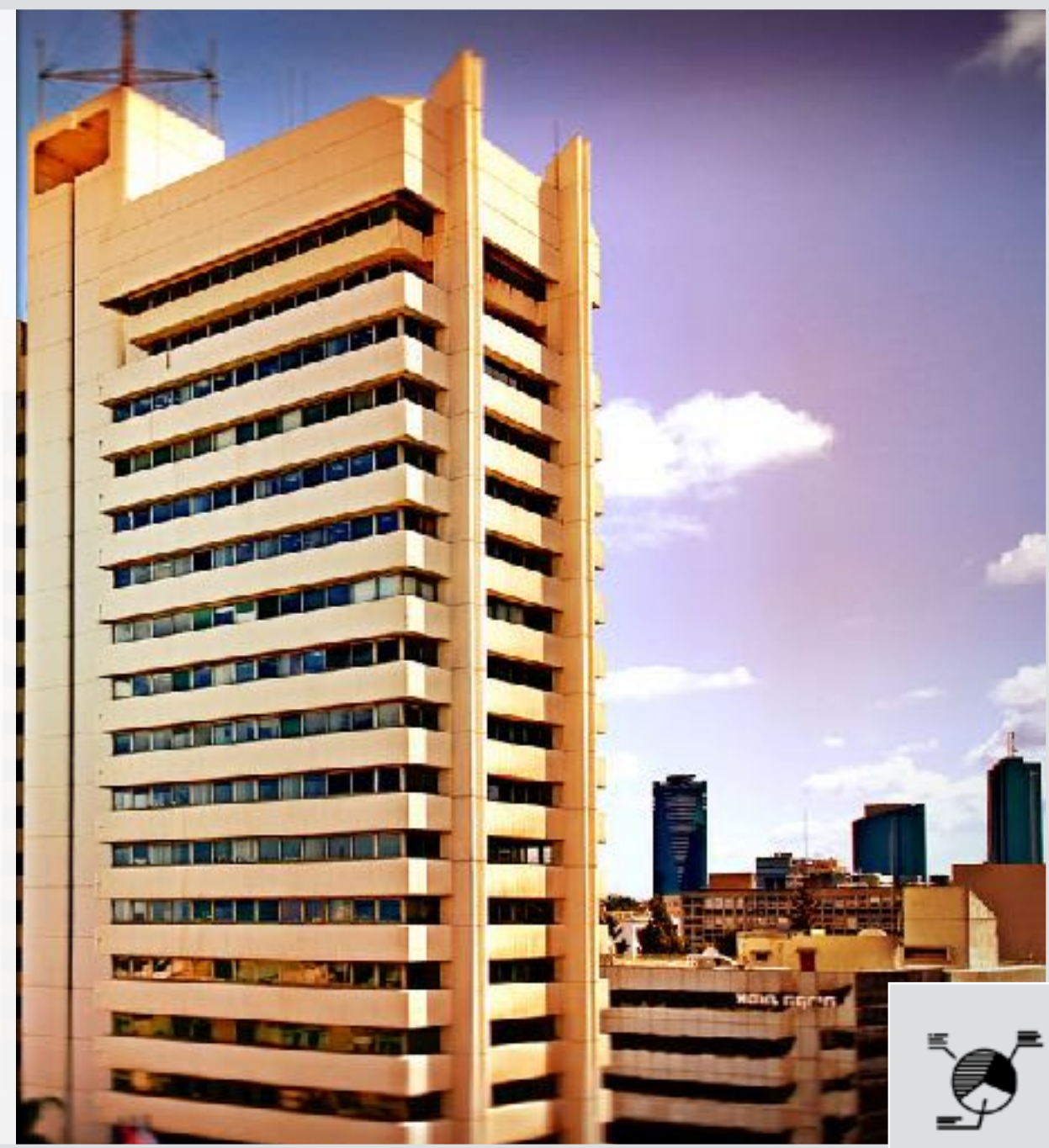
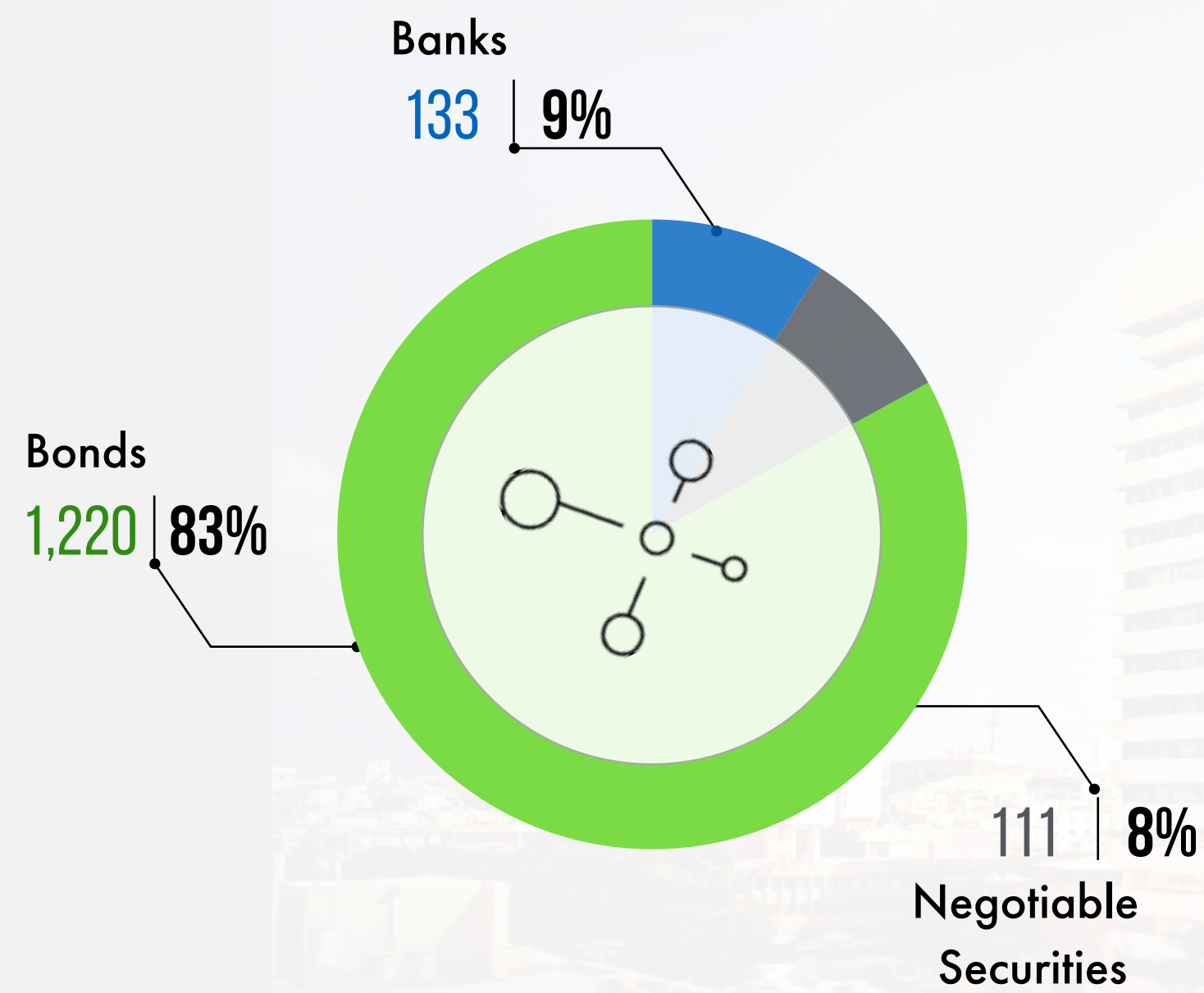
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Financial Strength

AMOT Investments

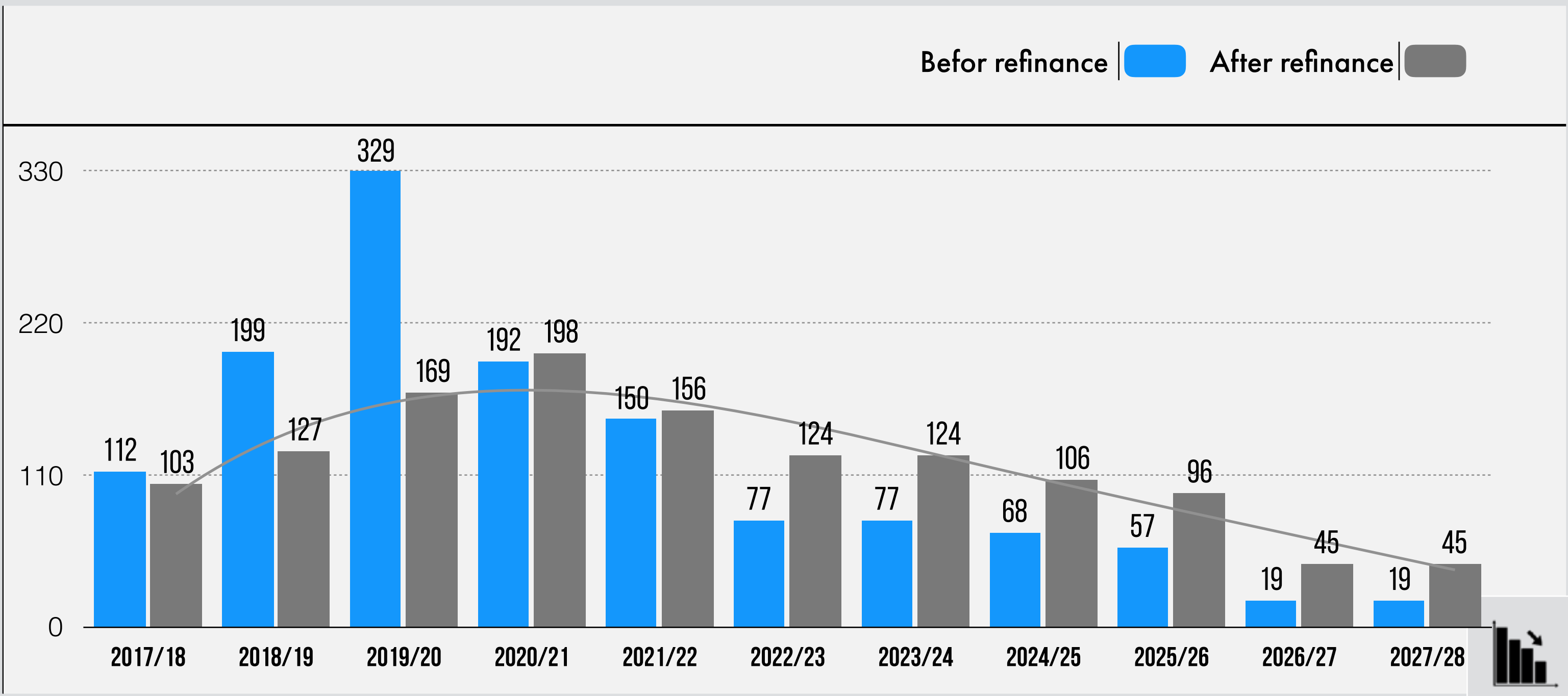
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Talking about Amot





Cash and cash equivalents in the amount **15** millions USD

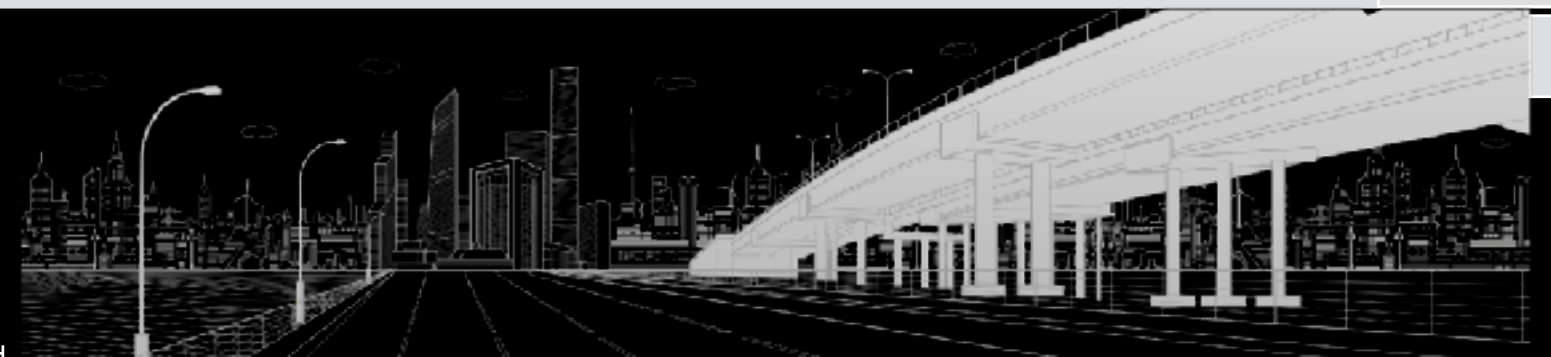
Unsecured assets totaling **2.8** billion USD

Unutilized credit facilities in the amount of **229** millions USD

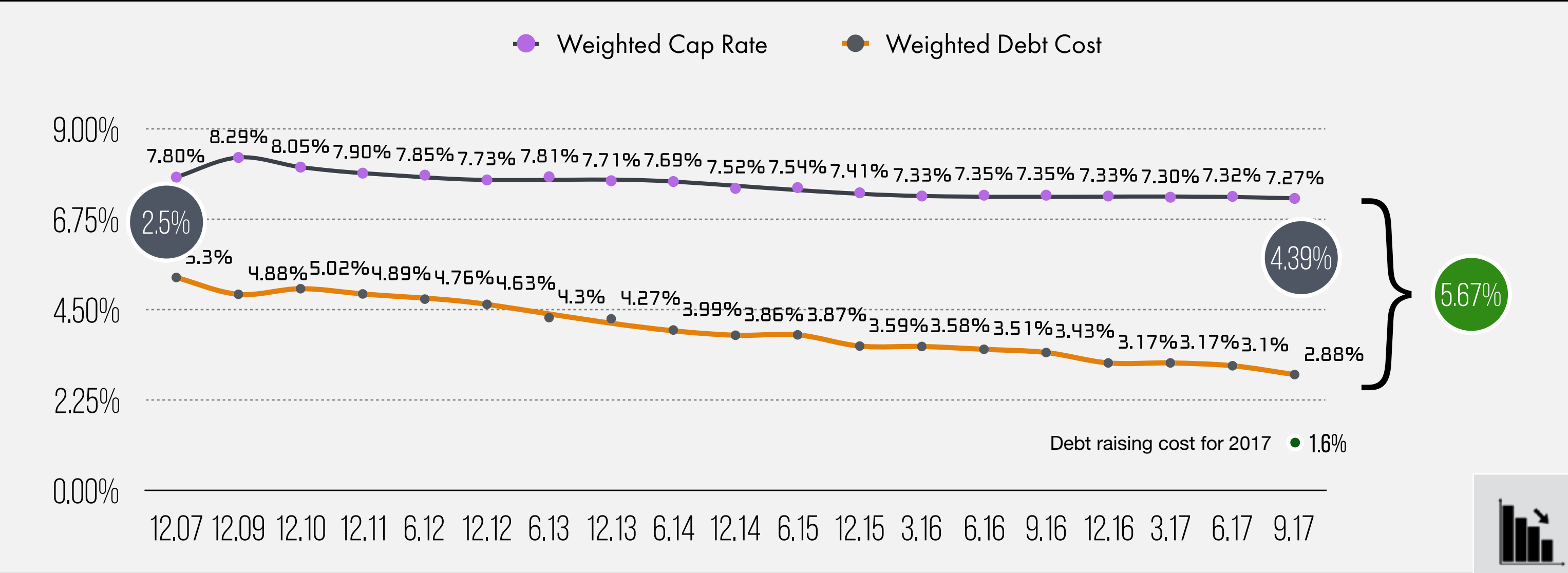
Rating raised to **AA** in July 2017 and December 2016

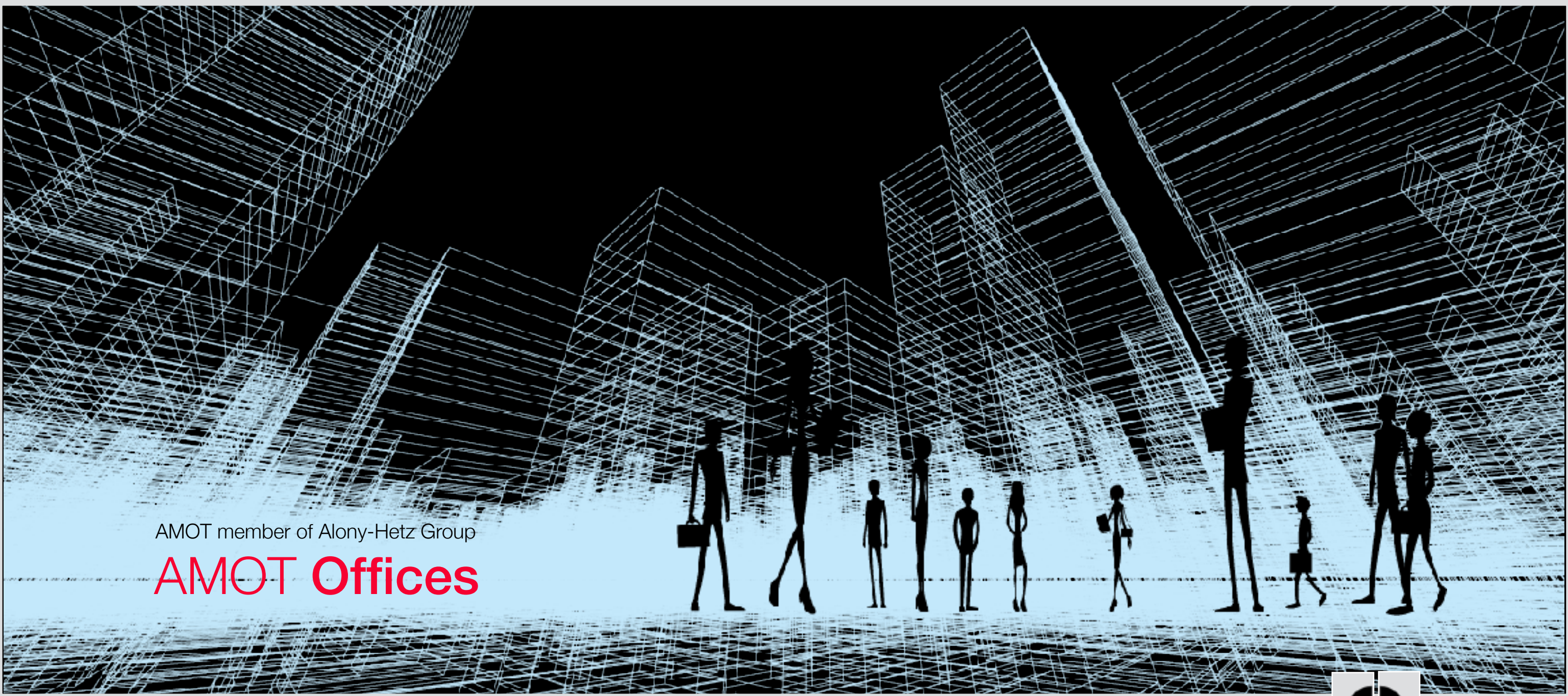
Average duration – **5** years

Weighted effective linked interest – **2.88%**



Embedded yield spreads on income-producing property and the weighted linked interest on raising debt, rising over the years – based on the Company's weighted linked interest rate as of September 30, 2017





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AMOT Offices



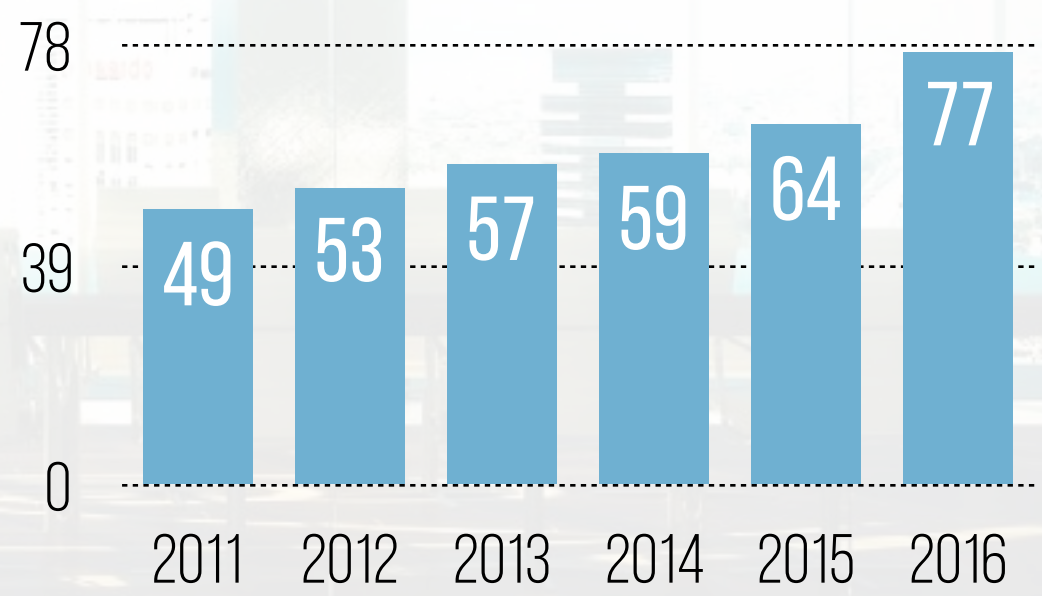


AMOT has **32** income producing office buildings with an area of approximately **362,349** M².



- The fair value as of September 30, 2017 is approximately USD 1.5
- The NOI from offices during the period January to September, 2017 is USD 71 million
- The average contractual-renting duration is 3-5 years. (20% of rental agreements are renewed each year.)
- The average occupancy rate in office space as of September 30, 2017 is 96.1%.

► NOI FROM OFFICES





AMOT has **32** income generating office buildings with an area of approximately **362,349** m².



 Properties

- | | | | |
|-----------------------------|----------------|---------------------------|----------------------|
| Atrium Tower | Europe House | Hayetzira House | Dubnov 10 |
| Platinum Tower | Vered House | Tim House | Amot Mevasseret Zion |
| Amot Investments Tower | Amot Park Afek | Pliner House | Habarzel 30 |
| Ziviel House, Ramat Hahayal | Verint House | Amot Communications House | Yahav House |
| HP Yehud | Amot Hakiriya | Moshe Aviv Tower | Maccabi Netanya |
| Amot Law House | Hame'a Tower | Amot Haifa House | |
| Amot Insurance House | Merkazim 2001 | Hotzvim mountain | |



 Talking about Amot





A prestigious and unique tower built to the highest standards in Israel, bearing the LEED PLATINUM standard mark

Total area of approximately 57,000 m2

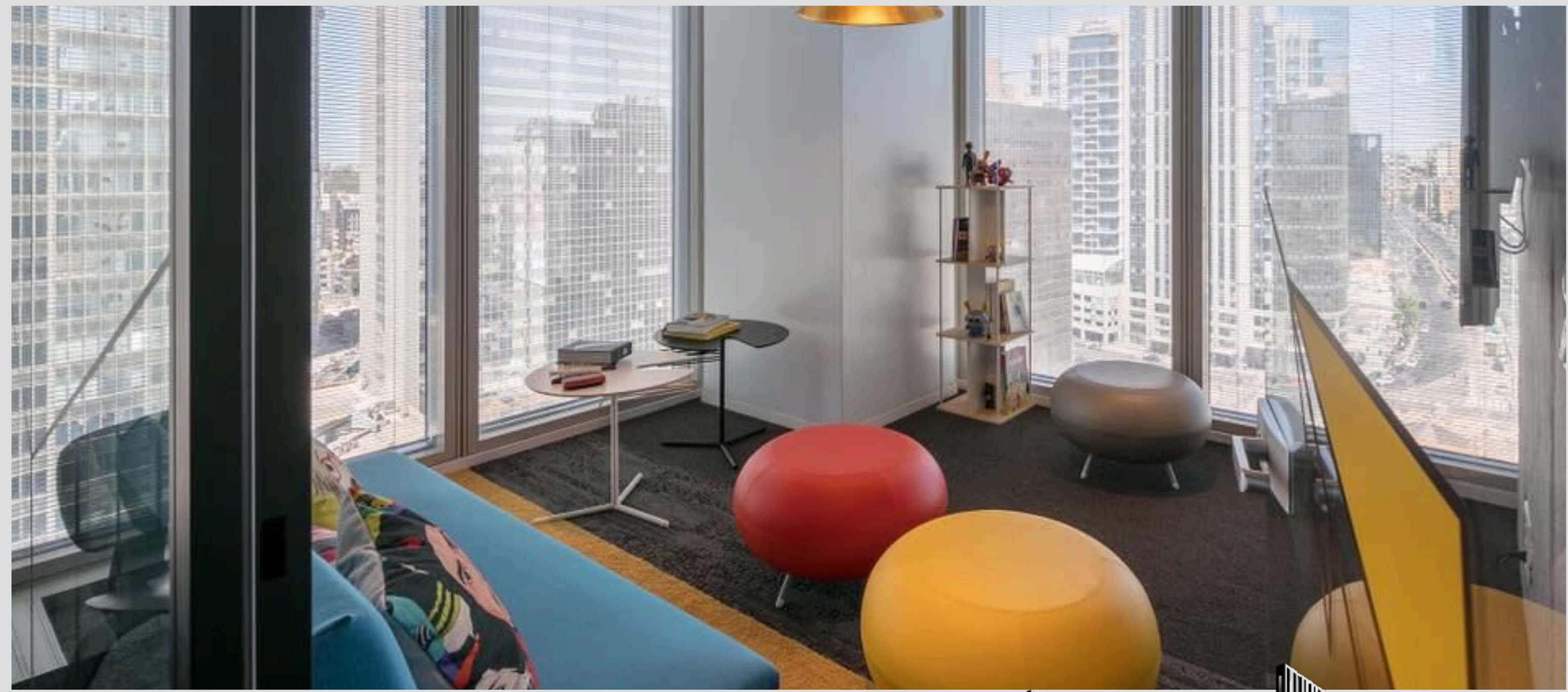
**Rental price range: USD 32-43 per m2
(not including parking spaces)**

Expected full occupancy NOI: over USD 24 million

Tenants: HSBC, CLICKTALE, FEEDVISOR, REGUS, SINGULARITEAM, CHECKMARX, QLOGIC, AOL, TABOOLA, SISENSE, ELECTRA and more

Attractive location and very convenient transportation

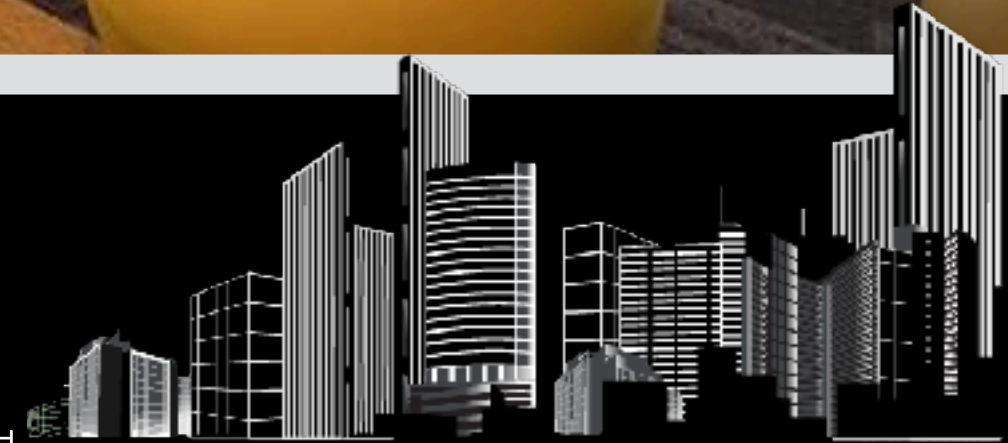


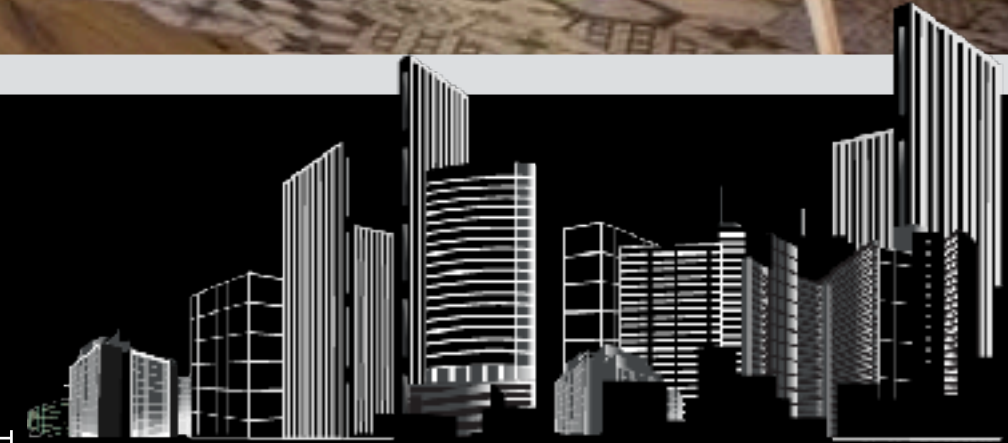


Talking about Amot

25

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ATRIUM Tower
AMOT Investments





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AMOT Commercial

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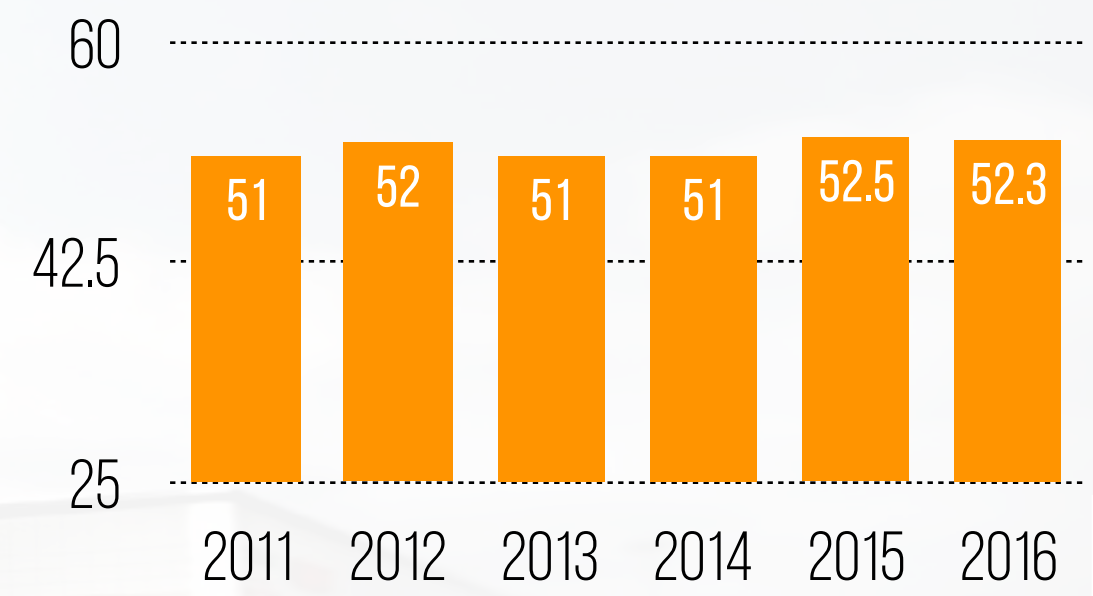


AMOT has **18** commercial centers and 36 supermarkets with an area of about **159,000** M².



• The fair value as of September 30, 2017 is approximately USD 0.8 billion ► **NOI FROM COMMERCIAL CENTERS AND SUPERMARKETS**

- The NOI in the period January to September 2017 is approximately USD 41 million
- The average occupancy rate from commercial centers and supermarkets as of September 30, 2017 is 98.1%
- Potential for improvement





AMOT has **18** commercial centers and 36 supermarkets with an area of about **159,000** M².



Properties

Arim Mall, Kfar Saba

Merkazit Mall,
Jerusalem

Neve Ze'ev, Beer
Sheva

124 Mall, Iben Gvirol,
Tel Aviv

Brodetzky, Ramat
Aviv

Kiryat Ono Mall

Hutzot Alonim Mall

Amot Max, Beer Sheva

Merkaz h'kirya Ashdod

Bat Hadar,
Ashkelon

Orot Mall, Or Akiva

Center Hagalil, Rosh Pina

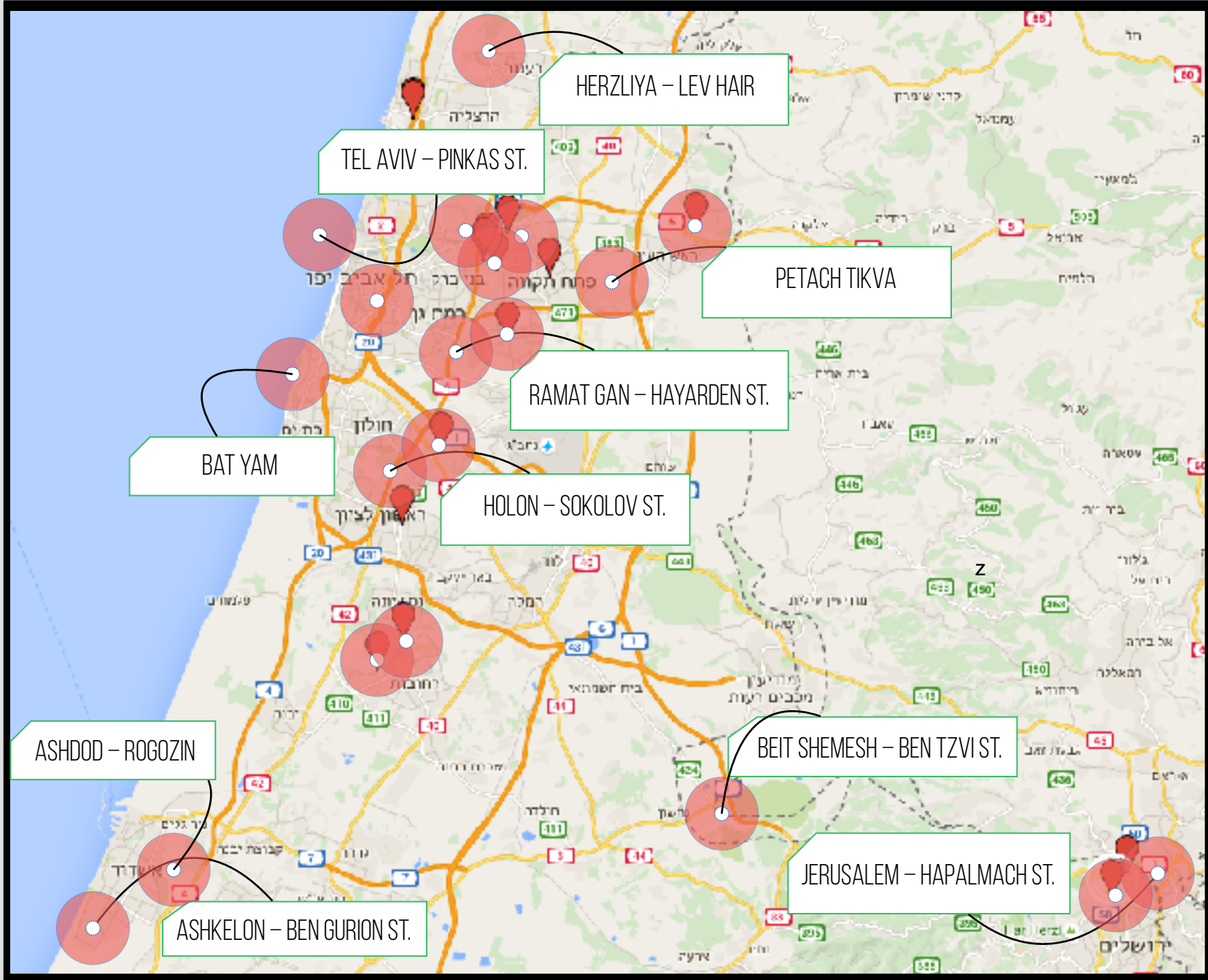
36 Supermarket

My Center, Carmiel



Talking about Amot





List of supermarkets

Mega – Anbar Holon	Mega – Arad	Shufersal – Motzkin
Mega – Ashdod	Mega – Hafetz Haim	Shufersal – Hayarden
Mega – Bavli	Mega – Ramat Efal	Shufersal – Or Yehuda
Shufersal – Givatayim Weizman	Mega – Raanana	Shufersal – Kiryat Shprinzak
Mega – Gilat Beer Sheva	Victory – Hyper Ashkelon	Co-op – Beit Shemesh
Mega – Dimona	Mega – Raanana	Co-op – Hapalmach
Shufersal – South Givatayim	Rami Levy – Ezdirect	Co-op – Kiryat Yam
Mega – Hadar Weizman	Shufersal – Kfar Saba	Co-op – Kiryat Menachem
Mega – Lev Halr Herzliya	Shufersal – Nazareth Illit	Levkowitz – Givat Hamoreh
Mega –Erel Tower	Shufersal – Carmiel	Super Sapir – Tzfatz
Mega – Nahum Tower	Shufersal – Yizraelia	Superstock – Kiryat Gat
Mega – Ne’ot Rachel	Super-Sapir – Akko	
Mega – Neve Amirim	Shufersal – Kiryat Eliezer	

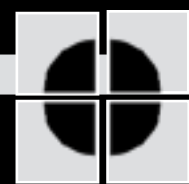
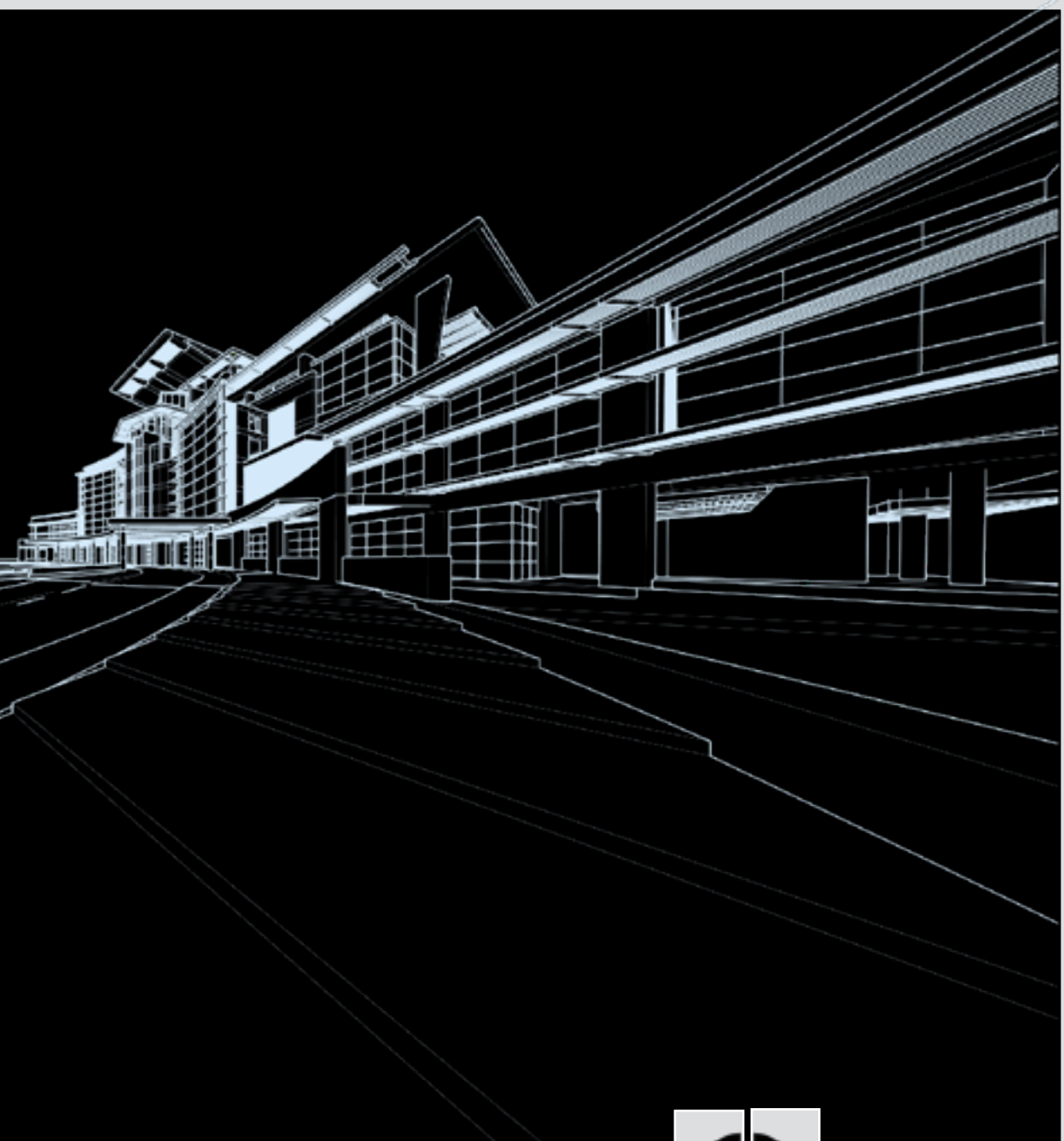


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AMOT Industrial and Logistic Parks

AMOT Investments

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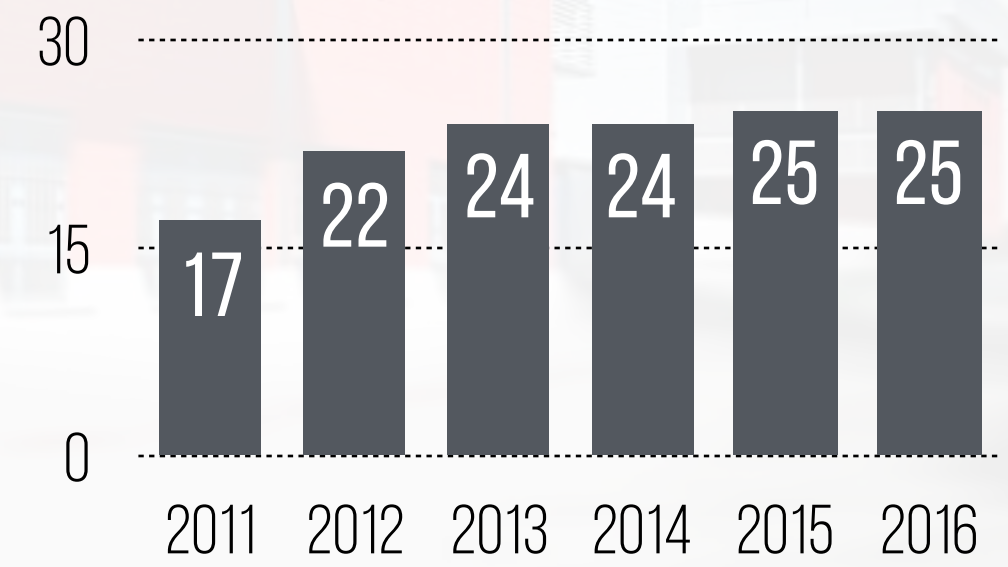


AMOT has **12** industrial and logistic parks with an area of approximately **244,000** M².



- The fair value as of September 30, 2017 is approximately USD 0.3 billion
- The NOI in the period January to September 2017 is approximately USD 19.4 million
- The average occupancy rate as of September 30, 2017 is approximately 99%

► NOI FROM INDUSTRIAL AND LOGISTIC PARKS





AMOT has **12** industrial and logistic parks with an area of approximately **244,000** M².



-  **Properties**
- | | | |
|----------------|-----------------|------------------|
| Poleg Park | Rehovot Park | Amot Modi'in |
| Si'im Park | Tech Park Yavne | Frenkel Caesarea |
| Amot Hamada | Best Carton | |
| Amot Park Tech | Cargal | |

Talking about Amot



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AMOT Developments

AMOT Investments

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Developments Strategy

Investment in projects under construction (land + building) up to 15% of the total property value.

Construction outside of the Gush Dan region is backed by an anchor tenant.

Maintaining the Company's existing leverage rates.

Low Developments risks



Projects under Construction and Status of Building Rights	Amot's Share in the Space (m ² thousands)
Projects under construction and advanced planning	91
Available building rights	80
Rights in the rezoning process for the medium/long term	224
	395





Main use

Offices

Area for construction

53,000 M².

950 parking places

Group's share

50%

Request for additional rights:
Promotion of an urban building plan at
district level to increase the permitted building area

Expected completion – 2018

Estimated construction cost:
USD 125 million- group's share







Talking about Amot



? PROJECT PROGRESS



Talking about Amot





Main use

Offices / Commercial / Industrial use

Area for construction

36,000 M².

Group's share

78%

Request for additional rights:

Promotion of an urban building plan at district level to increase the permitted building area

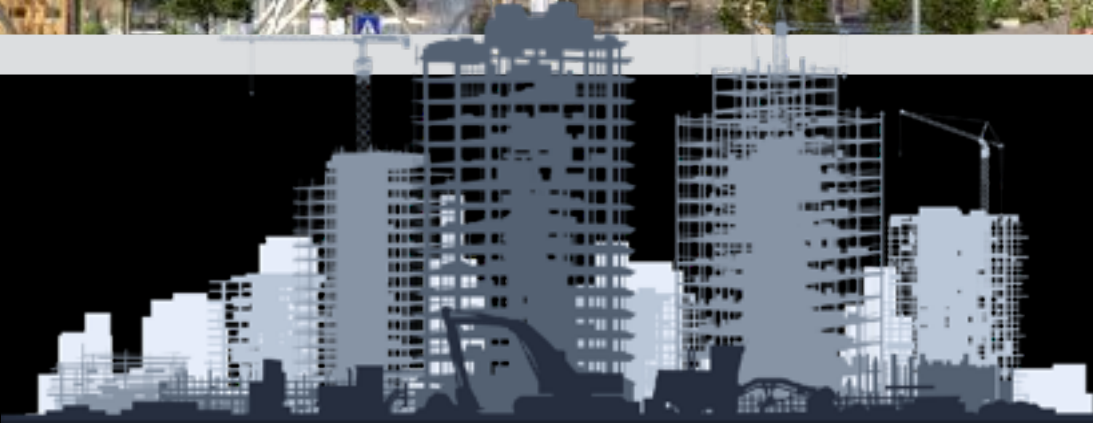
Estimated construction cost:

USD 89 million



Talking about Amot







Main use

Logistics

Area for construction

34,000 M².

Group's share

100%

Expected completion – 2019

Estimated construction cost:
USD 50 million

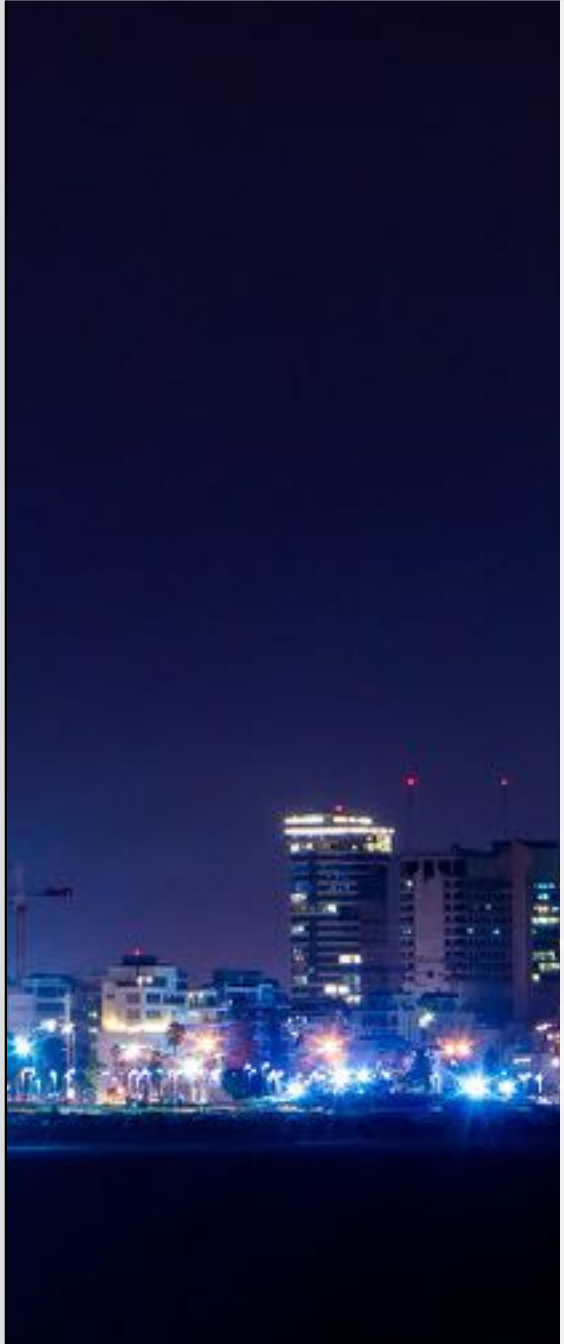


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AMOT Forecast

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NOI

IN USD millions

2017
Updated
Forecast

179-181

2017
Previous
Forecast

179-181

1-9.17
Actual

135

2016
Actual

163

FFO

in USD millions

116-117▼

120-121

85

104

FFO

Per share (pennies)

37-38▼

38.5-39

27

36

▼The decrease in the updated forecast is mainly due to refinancing expenses.

Excluding cash flow financing expenses due to refinancing:

FFO

in USD millions

122-123

120-121

91

104

FFO

Per share (pennies)

39-39.4

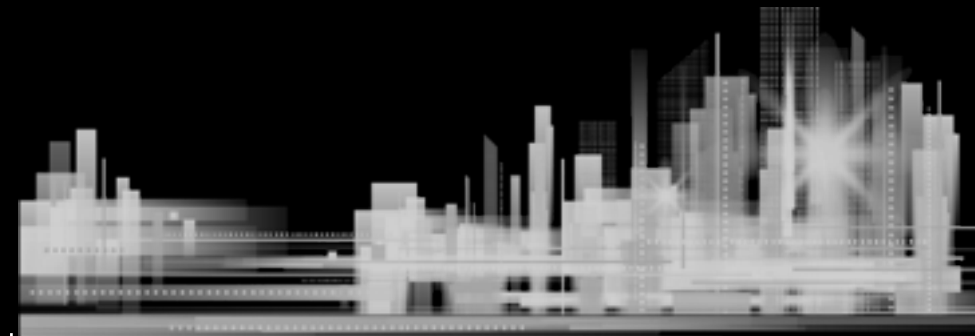
38.5-39

29

36



Talking about Amot

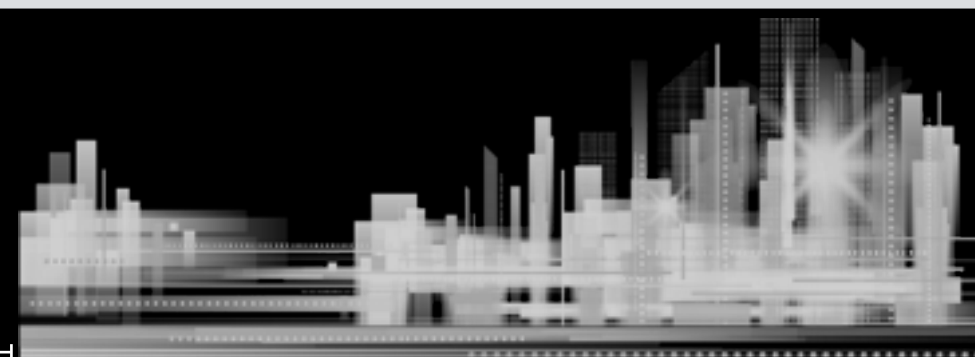


Amot Balance Sheet Data – Extended Consolidated

	September 30, 2017 (USD thousands)	September 30, 2016 (USD thousands)	Dec. 31, 2016 (USD thousands)
Cash and cash equivalents	14,743	16,473	92,926
Income-producing property and under construction	2,848,237	2,625,397	2,698,959
Financial liabilities	1,466,523	1,344,767	1,424,130
Deferred taxes	252,262	235,470	229,730
Total equity	1,136,945	1,020,683	1,131,205
Leverage ratio	50%	50%	48%
Unsecured assets	2,752,118	2,044,783	2,098,000



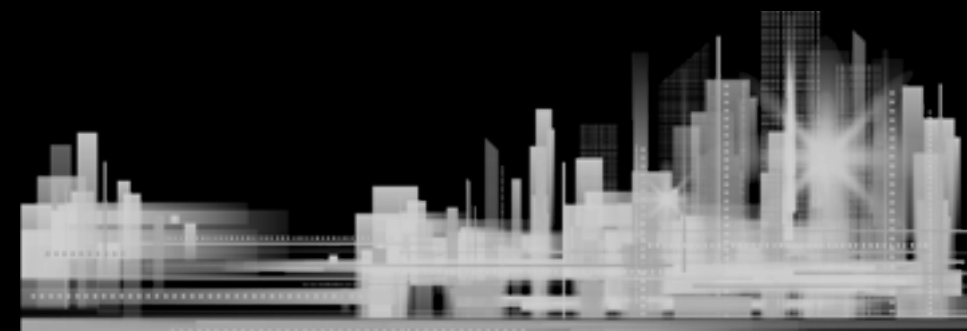
Talking about Amot



Amot Summary of Profit or loss – Extended Consolidated

	Change	Jan. to September 2017 (USD thousands)	Jan. to September 2016 (USD thousands)
NOI	13%	135,240	119,913
Change in the value of investment properties		17,689	19,398
Financing – real interest	(5%)	(32,032)	(33,779)
cash flow financing expenses due to refinancing		(11,051)	-
Taxes		(23,809)	(25,296)
Other income ▼		-	13,037
Net income		73,327	83,371

▼ Tax income derived from the amendment to the Income Tax Ordinance and the reduction in the corporate tax rate from 26.5% to 23%.

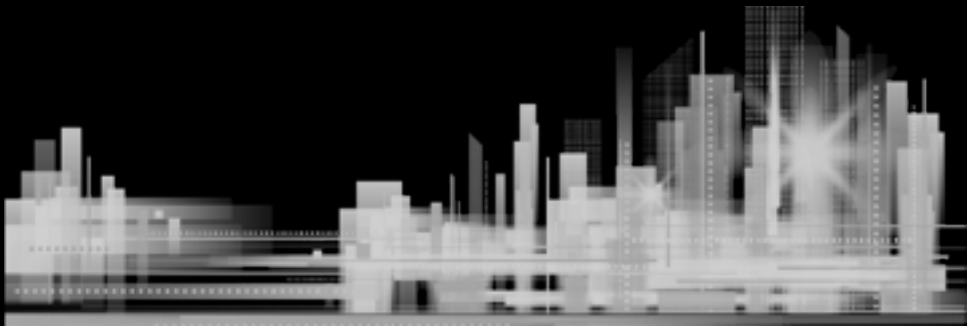


NOI

	7-9.17	4-6.17	1-3.17	10-12.16	7-9.16	CHANGE
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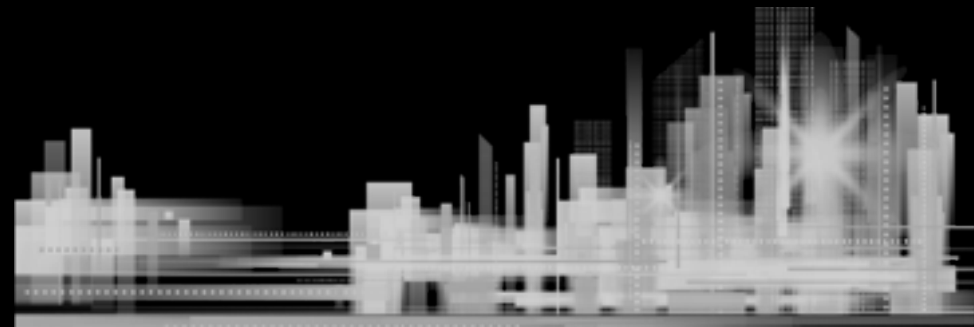
USD thousands

SAME PROPERTY NOI	39,470	39,572	39,341	39,333	38,723	1.9%
ATRIUM	5,104	4,990	4,669	3,323	2,359	
NEW ASSETS	1,018	763	313	-	-	
	45,592	45,325	44,323	42,656	41,082	11%



FFO

	1-9.17	1-9.16	שׁינׁי	שׁינׁי ב- %
	USD thousands			
FFO	84,546	76,168	8,378	11%
WEIGHTED NUMBER OF SHARES	311,354	284,935	26,419	9%
FFO PER SHARE	27.1	26.7	0.4	1.5%
Excluding cash flow financing expenses due to refinancing- 6 USD millions				
FFO	90,592	76,168	14,424	19%
WEIGHTED NUMBER OF SHARES	311,354	284,935	26,419	9%
FFO PER SHARE	29.1	26.7	2.4	8.8%



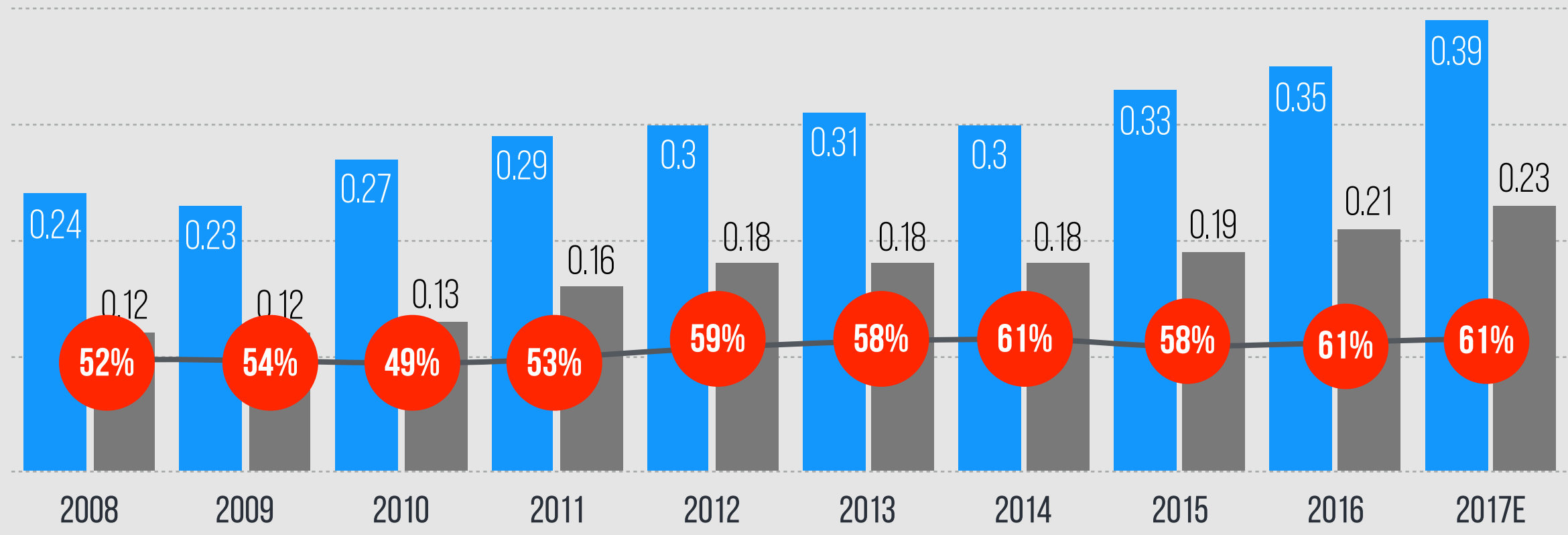
AMOT member of Alony-Hetz Group

Summary

AMOT Investments

Amot Investments Ltd. is a public real-estate company, one of the leading income property companies in Israel with total assets of approximately 1 million m2. The Company owns income-generating real-estate assets, including office buildings, commercial centers, supermarkets, central bus stations, industrial parks and industrial buildings. Our specialization in income property is especially advantageous for anyone interested in renting properties in Israel. Whether it is office space for rent in office buildings, shops for rent in malls, or industrial space in industrial parks - Amot is the right address.

FFO per share | Standard dividend per share | Dividend payout ratio |



Not including distribution of special dividend

Talking about Amot





101 income producing properties

A variety of uses

Strong tenant mix and wide geographic distribution,
managed in a responsible manner

Managerial ability and the ability to improve assets

Financial strength and availability for large-scale
acquisition transactions

Effective leverage ratio of **50%**

Financial flexibility and high accessibility to the capital
market

High financial strength (rated **AA** by Maalot and Midroog)

Unsecured assets – **97%** and unutilized credit facilities in the
amount of USD **229** million

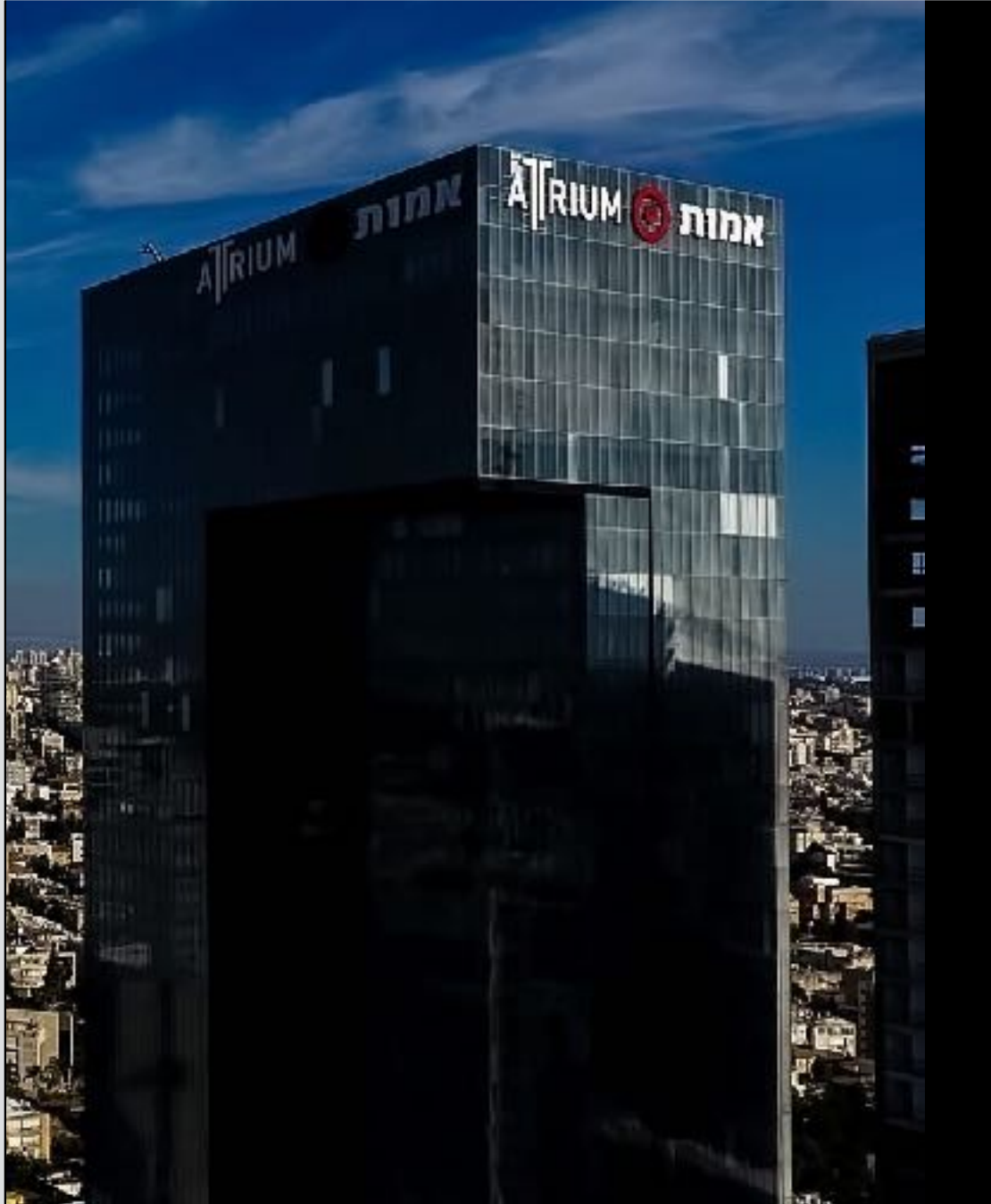
The Company has a future potential for additional
savings in financing expenses from a recycling of debts
at a significantly lower interest rate than the average
rate paid currently for debts

High occupancy over time – **97.5%** as of September 30, 2017

Promoting projects with reference to the potential
for improvement

A dividend policy that is stable and known in
advance, of approximately 60% of the **FFO**





The presentation does not constitute an offer or an invitation to purchase the Company's securities, and its contents do not constitute a recommendation or opinion or a substitute for the investor's discretion.

This presentation includes forecasts, valuations, estimates, and other information relating to future events and/or matters, the realization of which is not certain and is not under the Company's control, and is forward-looking information, as defined in the Securities Law, 1968. Such information may not be realized, in whole or in part, or may be realized in a manner significantly different than expected. Such information includes, inter alia, income forecasts, FFO and NOI, and timetables.

Forward-looking information is based solely on the subjective evaluation of the Company, based on facts and data regarding the current state of the Company's business and macro-economic facts and data, all as known to the Company at the time of preparing this presentation. The realization or non-realization of the forward-looking information will be affected, inter alia, by factors that cannot be assessed in advance and which are not under the Company's control. The Company does not undertake to update and/or change any such forecast and/or assessment in order to reflect events and/or circumstances that may occur after the date of preparation of this presentation.





Thank You

AMOT Investments

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+ Navigation + Start + Finish +